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# Canton Observer

VOLUME 21 NUMBER 65

MONDAY, FEBRUARY 26, 1996 • CANTON, MICHIGAN • 48 PAGES

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## IN THE PAPER TODAY

**Sharing a message:** Schoolcraft College's president, Richard McDowell, told the Canton Economic Club that good customer service is paramount. /3A

### COUNTY NEWS

**Rouge River:** Michael Duggan, deputy Wayne County executive, shares his plans for cleaning the Rouge and recreation. /5A

### MALLS & MAINSTREETS

**Somerset North:** With the opening of the shopping center just six months away, retailers look to fill 3,500 jobs. /8A

**Right Start:** From catalog company to national chain, The Right Start comes to Michigan with two mall stores. /8A

### TASTE

**Countdown to dinner:** Quick Italian Meatball Soup is a great after work meal. It's ready to serve in 30 minutes. /1B

**Taste of Hawaii:** Chef and restaurateur Roy Yamaguchi shares "Feasts from Hawaii" in his newly published cookbook. /1B

### SPORTS

**Championship weekend:** It actually started Thursday, when Plymouth Canton won the WLAA gymnastics championship for the second-straight year. On Saturday, Plymouth Salem went gunning for another league crown in boys swimming and volleyball. /1C

### LOTTERY

The Lotto jackpot was worth at least \$6.7 million. The Michigan Lottery numbers for Saturday, Feb. 24, 1996 are:

■ DAILY 3:  
674

■ DAILY 4:  
0622

■ LOTTO: 8,19,29,14,41,1

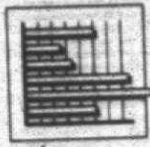
### INDEX

Classified . . .	B-E	Real Estate . . .	9B
Announcements .	8D	Rentals . . . . .	9C
Autos . . . . .	2E	Movie Guide . . .	5B
Crossword . . . .	6C	Malls . . . . .	8A
Employment . . .	8C-8D	Obituaries . . . .	6A
Home/Service . .	9D	Sports . . . . .	1C
Merchandise . . .	9D	Taste . . . . .	1B
Pets . . . . .	2E		

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## Assessor's work draws criticism



Canton Township officials are considering creating an in-house property assessing department, but they also want to give the current contracted assessing company an opportunity to work more closely with the administration.

BY RALPH R. ECHTINAW  
STAFF WRITER

Problems with Wayne County Appraisal, a contractor that has performed Canton Township's assessing since 1983, have led officials to consider creating an in-house assessing department.

The report of a committee that studied the problem says that "a ma-

ior concern . . . is the lack of accountability and control that the township has over the employees of a contractor. This has led to the assessing office not being considered a part of the township 'team.' This has resulted in poor service to our customers. In addition, the committee questioned whether Canton Township is the top priority of the assessing staff because

they work for other clients as well." Since 1987, Wayne County Appraisal has run its Canton operation from an office at the fire station at Cherry Hill and Canton Center. The separation from township hall is thought to have caused some of the problems.

"There has been some disconnect," said Treasurer Elaine Kirchgatter. But "it's not necessarily all their fault."

John McLenaghan, chief appraiser for Wayne County Appraisal, said he is "not aware of any problems" that Canton officials have with the quality of Wayne County Appraisal's work.

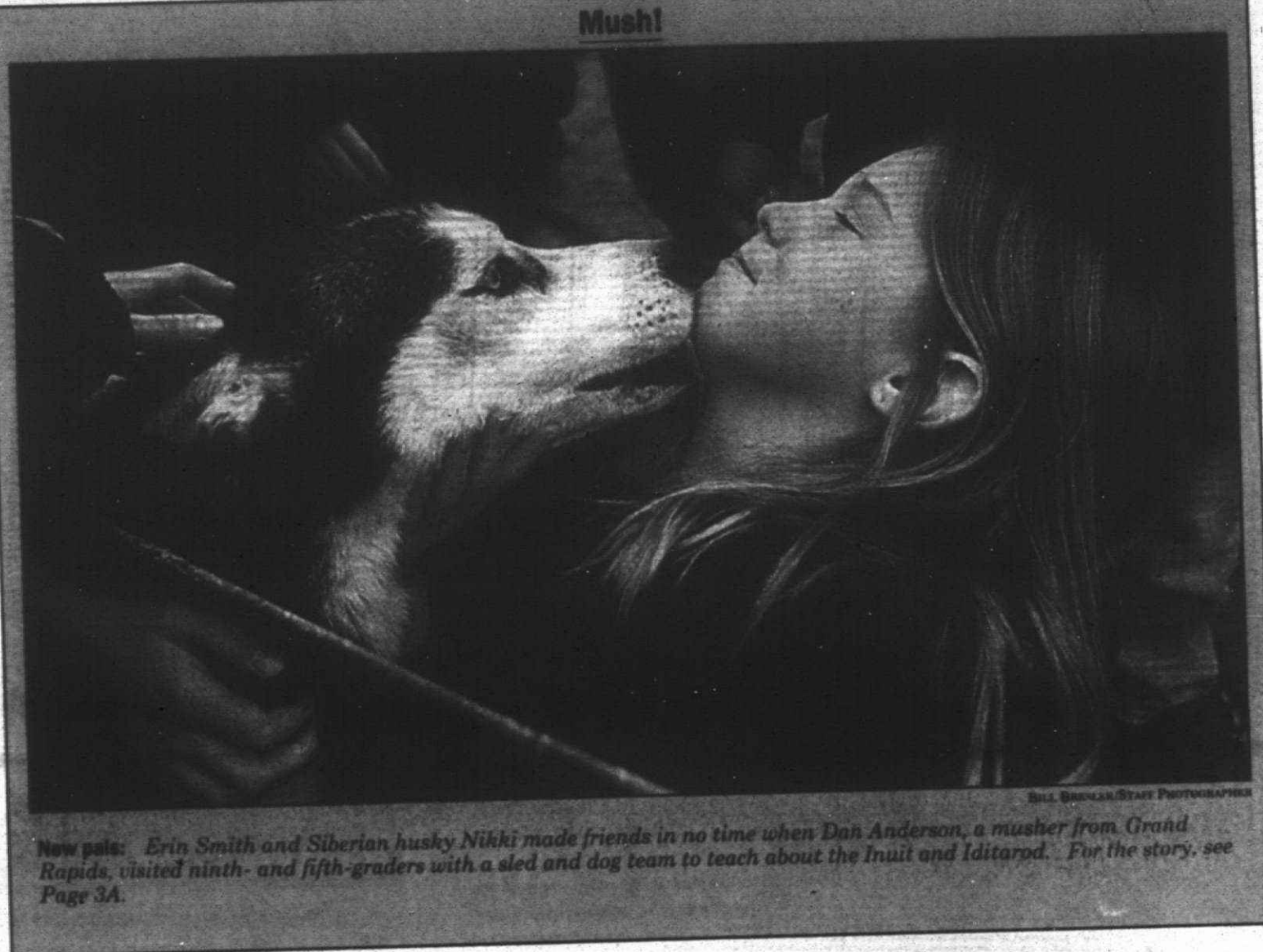
Nothing specific was brought to his attention when he met with committee members, McLenaghan said.

Wayne County Appraisal, McLenaghan said, "not only has good service, we have the best."

The company also contracts with Plymouth, Northville and Ann Arbor townships.

Plans now call for moving Wayne County Appraisal to the township hall basement in hope that close proximity to the administration will eliminate the problems. "We're hoping things will come together once

See ASSESSOR, 4A



New pals: Erin Smith and Siberian husky Nikki made friends in no time when Dan Anderson, a musher from Grand Rapids, visited ninth- and fifth-graders with a sled and dog team to teach about the Inuit and Iditarod. For the story, see Page 3A.

## Foreign exchange brings them closer

BY RALPH R. ECHTINAW  
STAFF WRITER

Canton Township resident Patrick Williams is a walking advertisement for the foreign exchange student program.

The 35-year-old co-owner of Michigan Induction is now hosting a 16-year-old Brazilian girl who is the niece of the woman who hosted Williams when he went to Brazil in 1976.

And it gets more complicated: The son of the woman who hosted Williams 20 years ago, who is the cousin of the girl Williams now hosts, came to Canton Township in 1994 and spent six months living with Linda and Mark Shapona. Then the Shapona's son Brian went to Brazil to live with the family of the cousin of the girl Williams now hosts.

"It just continues on," Linda Shapona said. "It's just amazing, totally amazing."

The odyssey began in 1976, when 15-year-old Pat Williams spent six months living and attending school in

Recife, Brazil. Williams lived with the Falbo family and made a friend of Adrianna Falbo, then a girl about his age.

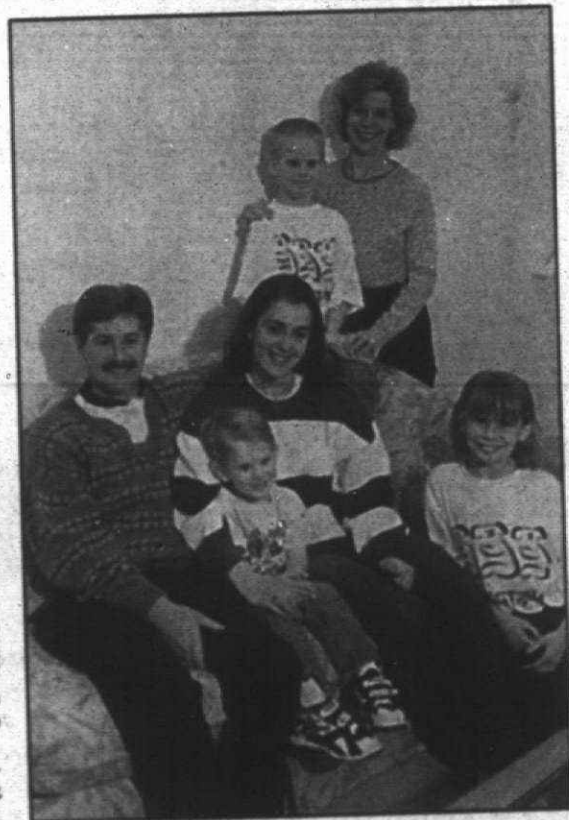
Williams and Adrianna kept in touch by mail and by phone through the years and visited each other with their respective families.

When Adrianna Falbo's son Luiz wanted to visit Michigan, Williams arranged for him to stay with the Shaponas last year. Why? "For some strange reason, I guess (Pat) liked us," Shapona joked.

Shapona and her husband "just fell in love with" Luiz, and their son Brian made a good friend. Brian went to live with Luiz in Brazil in 1995 "and now he speaks Portuguese fluently," his mother said. "He had a family (in Brazil) that loved him because we took care of their son."

Giulliana Falbo met Brian in Brazil and decided she wanted to get some of this action.

See EXCHANGE, 4A



Happy bunch: Giulliana Falbo (center) is surrounded by her surrogate family. Clockwise from lower left are Erin, Nancy, Sean, Patrick and Joe Williams.

Bill Brehler/Staff Photographer

## Non-union township staffers receive raises

BY CASEY HANS  
STAFF WRITER

Non-union employees in Canton will earn 3 percent more across-the-board this year, after a measure recommending the hike was approved by the township board Feb. 13.

Total wage increases for non-union employees are expected to cost the township \$83,917 this year, according to Chief Financial Officer John Spencer.

The township's Merit Commission, a three-member board which oversees all township employees not represented by a bargaining unit, recommended the increase based on municipal survey information provided by the township's personnel services division.

The raises are retroactive to Jan. 1, 1996.

Also approved were:

- Longevity pay for employees with 20 years or more service from \$1,350 to \$1,400 per year.
- An increase in optical benefit from \$100 to \$200 every two years (which was awarded to the firefighters' union in a recent arbitration).
- A 3-percent increase to the non-union salary grading system.

Personnel Services Manager David Medley explained that newer employees who have not reached the mid-point on their pay scale will receive the 3-percent increase, plus up to 3 percent more for the increase in scale, depending on their length of service.

Once an employee reaches his or her mid-point, he said, they receive only the approved annual

raise, and not the one for scale. It typically takes four to five years from the date of hire to reach that point, he said.

The annual raises are expected to cost the township \$68,420, plus \$15,497 in pension and Social Security benefits, Spencer said. The current non-union salaries total just over \$2 million annually for the township, not including fringe benefits.

The pay scale ranges from \$26,455 per year for recreation specialist to Public Safety Director John Santomauro who tops the scale at \$71,500 per year.

The township uses a similar method each year to compare its salary scale with other communities.

In doing this comparative survey, Medley said,

See STAFFERS, 4A

# School funding cutback minimal

It appears school officials' fears about large cuts in state aid won't be realized.

Due to a miscalculation, there will, however, be a deduction of \$9.90 in per-pupil funding, the Michigan Department of Management and Budget reported last week. The cut amounts to a total of \$15.3 million statewide.

The state says there are 6,000 more students than anticipated in Michigan schools this year. Total enrollment is 1.7 million.

State Rep. James Agee, D-Muskegon — the ranking Demo-

crat on education in the House — suggested that funds set aside for settlement of a lawsuit be used to compensate for the shortfall.

The state reserved \$35 million to settle the Musselman case. The governor and the Legislature came out ahead in the Musselman case. The state won't have to pre-pay retirees' health benefits, a practice started in the 1980s, pared back under Gov. James Blanchard, and halted entirely by Gov. John Engler.

The Engler administration has

not said what it plans to do with the \$35 million.

It wasn't made clear how student enrollment was miscalculated. Some have theorized it's due to the charterization of private schools.

Originally, the cut was projected to be a third of one percent, which would have amounted to \$15 per student in Plymouth-Canton. Then the figure was changed to a fifth of one percent.

Plymouth-Canton can handle the deduction, said John Birchler, Plymouth-Canton executive di-

# Chamber staffer earns plaudits

Linda Shapona of the Canton Chamber of Commerce has been recognized by the Board of Directors of the Michigan Chamber of Commerce Executive with a Michigan Chamber Professional Award.



Linda Shapona  
Canton chamber

The award is given to those who have achieved specific educational and training goals. The program was developed in 1990 to encourage and maintain high standards among chamber of commerce executives in Michigan.

The Michigan Chamber Professional program requires recipients to meet certain minimum educational requirements annually in order to maintain the designation. Twenty-one chamber executives from throughout Michigan received this award on Feb. 8.

The Michigan Chamber of Commerce Executives is a statewide organization of individuals involved in the management of chambers of commerce.

Its purpose is to promote excellence and high ethical standards for chamber professionals through education, information and networking opportunities. It represents more than 100 local chamber executives in Michigan.

# Canton resident leaving board post

By DARRELL CLEM  
STAFF WRITER

Canton resident Francis "Bud" Winter, Wayne-Westland school board president, confirmed Thursday that he won't seek reelection to another four-year term.

That means at least one new board member will be elected in the June 10 race.

"The district now is heading in the right direction, and it's time for me to do what I want to do," Winter, 67, said.

Winter and his wife, Maggie, are planning to move from Canton Township to Goodyear, Ariz., in the fall to spend their retirement years.

Winter was elected to the school board four years ago, after retiring in 1989 from a 35-year education career in the Wayne-Westland district.

"His total contribution is one of dedication to the students and

the parents of the district," veteran board member Mathew McCusker said. "The fact that he was willing to give four years of his retirement to serve on the board shows his dedication."

"He will be difficult to replace," McCusker said.

Winter said the school district has achieved the goals that he cited as being instrumental in his decision to seek election in 1992. Specifically:

- Attendance boundaries have been redrawn
- Four elementary schools have been closed, a decision that Winter said was "painful" but necessary
- The district has shifted to a middle school structure, and
- Numerous measures have been implemented to improve classroom instruction.

"There's no school district in the history of the country, I be-

lieve, that took on that many challenges at one time," Winter said.

Winter began his term when board members were still in the midst of political infighting.

In recent months, however, the board has appeared more united, and relations with Superintendent Duane Moore are, by all accounts, productive.

"I'm leaving at a time when I believe the district is in excellent hands," Winter said.

"I'm leaving with a lot of good memories," he said. "It's a great time to go, but it's a sad time, too."

He said his main worry is that the district will continue to face financial problems because of state-level cutbacks in education funding.

During his career, Winter taught at Walker and Madison elementary schools and served as princi-

pal at five elementaries: Kettering, Walker, Monroe, Hoover and the old Sheldon School. He also was principal at Franklin Junior High and, most recently, Wayne Memorial High School.

A scholarship in his name was set up at Wayne Memorial, and he said he plans to return to the district each year to present the award.

"My spirit will always be here," he said.

Other than Winter, the only board member whose seat is at stake June 10 is appointee Ed Turner, who confirmed weeks ago that he will seek another four-year term.

Turner was appointed in January to fulfill the remaining six months of former board member Richard LeBlanc's term. LeBlanc stepped down after being elected to the Westland City Council.

# Manager appointed

Mary Gyorko, assistant vice president of Community Federal Credit Union - Plymouth branch, has moved to Community Federal's one-year-old Canton office on Canton Center Road. She will apply her 13 years of credit union management experience to help cultivate Community Federal's largest market.

Canton's previous branch manager, Cathy Meyers, has accepted the newly created position of assistant to the vice president of human resources, and will work out of the credit union's Plymouth headquarters. Meyers will be responsible for interviewing job candidates and training new employees.



Mary Gyorko

# College chief pushes service

By RALPH R. ECHTINAW  
STAFF WRITER

Schoolcraft College President Richard McDowell told the Canton Economic Club Wednesday that good customer service is one of the keys to success in any business.

"If we don't provide good service, then we really have nothing to offer our customers," he said. "A lot of times people are willing to pay a little bit more if good service goes with it."

"As consumers we think about the places where we go to do business. And the places we usually go are places where either the personality of the owner has something to do with it, we are treated as if we are welcome to be there, and we are often annoyed when that doesn't happen."

Attorney Nevin Rose said McDowell is right. "The points he raised are important to everyone in business, no matter if it's a profession or a service. My secretary needs to make the client feel welcome at the door no matter if she likes him or not."

John Marcus, branch manager of Canton's First of America bank, said customer service is particularly important in banking. "That's an ongoing concern in any company that has turnover of employees," he said, because new employees "may not know the customer very well."

Besides, Marcus added, "It's hard to find good help."

When treated poorly as customers "we often become annoyed and we leave," McDowell said. "Another situation is when we have a problem and we go and try to get that problem resolved and the only thing the people want to explain to us is

the company policy is. "The company policy means we're not going to get our way, and here's why I can't do what you want me to do. And the (employee) is saying to themselves, 'This is the company policy, and I win.' And we say to ourselves, 'I don't have to come back here.'"

Even when a business person can't "grant what the customer wants," McDowell said, "we can find a way to solve the customer's problem, which makes that person happy and keeps them as a customer."

To ensure that customers are treated well, McDowell said, "we also need to treat employees well because, if we're not treating them well, we can't expect them to treat customers well."

"Treating them well means: Keep them informed. Have them be involved. And have them feel like they're part of what's going on."

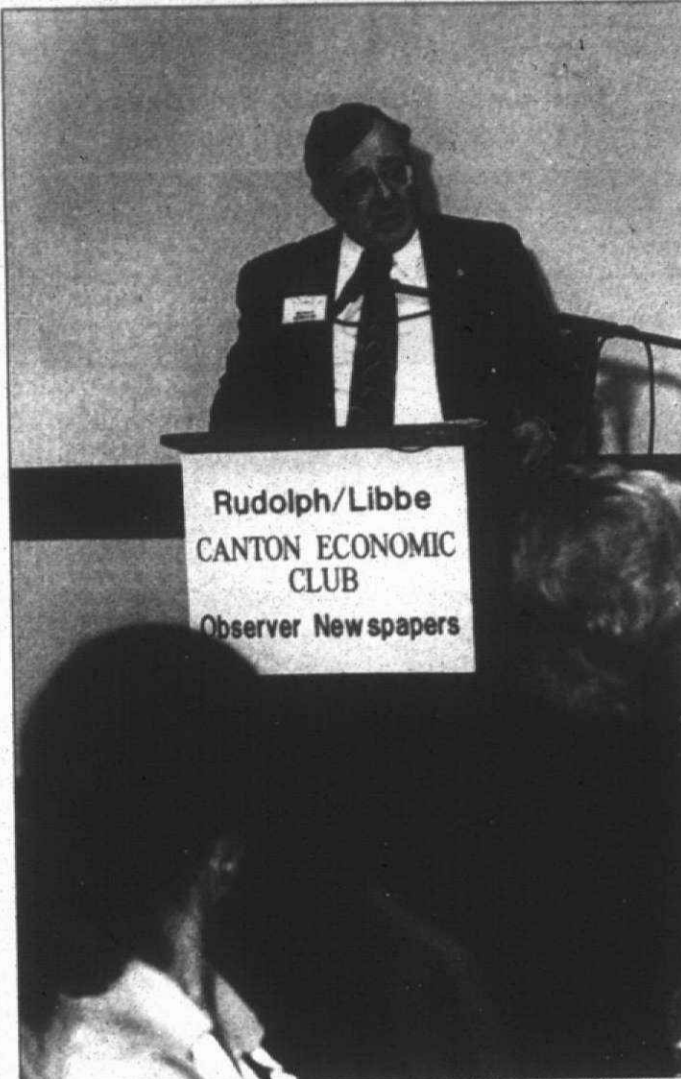
Applying that philosophy to Schoolcraft College, McDowell said, means training employees to practice good customer relations and making the education process as painless as possible.

For example, changes in the registration process have almost eliminated the long lines many older people remember from their college days.

Furthermore, "We make the campus look nice, cut the grass, plant flowers, paint the buildings, pick up trash in classrooms (and) try to tell people that we're teaching quality information."

"As a result of that, students feel very good about being at Schoolcraft College."

Personally, McDowell said, "I might not be having a good day, but when it's my time to talk to students, I better listen to their side."



Bill Breckenstaff/Photographer

**Serviceman: Richard McDowell emphasized his point when he said, "We have all had experiences as customers where it has been difficult to purchase an item because we haven't been able to break up a conversation between two sales people long enough to get waited on."**

**Applying that philosophy to Schoolcraft College, McDowell said, means training employees to practice good customer relations and making the education process as painless as possible.**

# Officials resolve smoking issue

By M.B. DILLON  
STAFF WRITER

Wayne County Probate Court and local officials have declared a truce in their disagreement over smoking tickets.

Plymouth-Canton school and law enforcement officials complained recently that court officials were dismissing tickets issued to Plymouth-Canton students for smoking on school property.

At a meeting Thursday, the issue was cleared up. It appears there was a lack of communication.

"We called the meeting because we wanted to resolve the issue of how these smoking tickets are being handled," said Canton Public Safety Director John Santomauro.

"We led people to believe that the tickets were being dismissed, when in fact they were dismissed with prejudice with a fine attached. There's a big difference," the director said.

"Our intent all along with this issue of smoking was to meet with the Probate Court and discuss our concerns. Unfortunately, that did not occur first before we put out inaccurate information."

Derrick Glass, traffic and ordinance referee with the juvenile division of Probate Court, said 25 Plymouth-Canton students have been assessed fines for smoking since mid-December 1995.

"We had 29 tickets scheduled, and 25 of those persons appeared in court and were assessed court costs for possession of tobacco. Three persons didn't appear, and one ticket was withdrawn by an assistant principal."

Tickets are dismissed with prejudice upon receipt of \$25 in costs, Glass said.

Among those in attendance Thursday were Alexander Luvall, juvenile court registrar and chief administrator for the Probate Court's Juvenile Division; Plymouth-Canton school board members Susan Davis and Michael Maloney; and Santomauro.

"The meeting was real positive," said Davis, who works with the court on a professional basis with Growth Works, a local youth services agency. "We came to the conclusion that we really are playing on the same song sheet. We all want what's best for kids."

"County officials are very willing to work with our community," added Davis. "They see us as being very progressive in wanting to do business differently. They're really open to helping us solve problems we see in the community."

"We're not going to do anything really new, but these violations will be referred back through the normal channels," Davis said.

Santomauro said it was agreed that one individual at the Probate Court will be made liaison with Canton's Public Safety Department and school district.

It also was agreed, he said, "that the tickets are being issued to emphasize to young people the consequences of their actions, not necessarily the seriousness of smoking, or the violation of a law."

"We appreciate what the court is doing, but it's important for us to emphasize to youths the consequences of their actions," said Santomauro. "We all realized that a \$25 fine is not going to emphasize consequences."

Probate Court also agreed to refer the offenses back to the local level as much as possible through Growth Works and other social service organizations.

The Canton Public Safety Department and the schools agreed to form a task force "to look at issues involving public safety in the schools," added the director.

Probate Court officials are welcome to participate.

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**CLARIFICATION**

A story about Canton Township's request for a new interchange at I-275 and Cherry Hill Road in the Thursday, Feb. 22 edition, should have said that in 1995 voters denied a request for a bond issue to make road improvements.

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Unit 102: Nissan Blazer; 12 containers of red & green marble tile.

Unit 102: Cord Battery; air purifier; humidifier; table & chair; couch; lamp; 4 bags of clothes; 1 beer; picture; mattress; 2 desks; car; stereo stand; TV stand; and table; leather; etc.

Unit 114: Joseph Casale; chest table; 10 speed bike; 2 desks; beer; household items; ceiling lamp; pot; etc.; various newspapers & books, etc.

Published February 26 and March 7, 1996

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# Students race to learning

By M.B. DILLON  
STAFF WRITER

There are 300 new authorities on the Inuit people and Iditarod in Plymouth-Canton Community Schools.

Two hundred students at Plymouth-Canton Educational Park and 100 fifth-graders at Tonda Elementary School were visited by Dan Anderson, a musher who hails from the Grand Rapids area. He brought with him six Siberian huskies and a dog sled.

Anderson, of Tundra Outfitters, taught students about the Inuit people, and about the 1,150-mile Iditarod dog sled race that kicks off Saturday in Anchorage.

His visit was arranged by fifth-grade teacher Donna Sarach.

"The kids were super-impressed," said Ron Myers, who also teaches fifth grade at Tonda.

The Iditarod has its own home page on the Internet, and Myers is connecting his students to the web page through America online. Each fifth-grader is being matched with a musher, and will track his or her progress through the checkpoints as the race heads for Nome.

Last week's warm weather unfortunately melted all the snow, but luckily, Anderson's practice sled is equipped with wheels. The musher allowed students to pet his dogs and hooked up the huskies to the sled for laps around the bus loop at Tonda and behind Salem High School.



All ears: Musher Dan Anderson enthalls his audience at Tonda Elementary.

# Township road gets new name which reflects its surroundings

You probably won't notice it immediately, but when you drive on Canton Center Road, take a peek at the road sign where Proctor Road used to be, just north of township hall. The name of the road — which is alongside the Canton Historical Society Museum — has been changed to Heritage Drive.

The road leads you to the Canton Historical Society Museum and Heritage Park.

**Summer taxes**  
Canton Township will collect 100 percent of school taxes from property owners in the Plymouth-Canton, Wayne-Westland and Van Buren school districts. The township also collects for the Regional Education Service Agency.

This is the first year that 100 percent of the school taxes has been collected in summer for

## CONNECTION

Wayne-Westland.  
Each taxing authority pays the township \$3.50 per tax bill for the collection. The Regional Education Service Agency is charged \$1 per tax bill.

## Boards of Review

Property tax assessment notices should be in the mail by now. If you wish to appeal, two boards of review are available: By appointment, appeals will be heard: 2-9 p.m. March 11, 9 a.m.-5 p.m. March 12, 9 a.m.-5 p.m. March 13, 9 a.m.-5 p.m. March 15. On Saturday, March 16, appeals will be heard on a first come, first served, basis, 9 a.m.-1 p.m. Petitions are now available for appeals. They may be picked up at the assessor's office, which is

on the northeast corner of Ford and Canton Center roads. The office is in the same building as Fire Station No. 1.

Property owners also may appeal based on hardship. Contact the assessor's office, 981-6400, for more information.

Serving on the boards of review are Kerry DeVore, Denise Fotis, Russell Wargin, Tony Farrell, Ray Van Hoeck and Patrick Williams.

## Canton cleanup

Dates have been set for cleanup that includes rubbish items not normally collected at 9 and March 23-23; April 12-13 and 26-27; May 10-11 and May 24; June 7-8 and 21-22; July 12-13 and 26-27; Aug. 9-10 and 23-24; Sept. 13-14 and 27-28; Oct. 11-12 and 25-26; Nov. 8-9 and Dec. 13-14.

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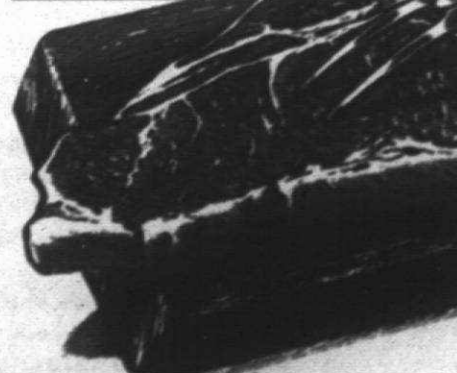
A STEAKHOUSE YOU MIGHT EXPECT TO FIND IN NEW YORK. San Francisco or Chicago will soon be right in your neighborhood: Carvers.

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prime rib and seafood. Starting February 28th, you'll be able to experience Carvers for yourself.

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CHARTER TOWNSHIP OF CANTON Non-Union Classified Employees Recommended Salary Increase

Table with columns: DIRECTORS, 95 base salary, Salary with 3% increase. Rows include Public Safety Director, Municipal Services Director, etc.

Staffers from page 1A

Canton compares what he terms eight "benchmark" positions of administrative assistant, associate planner, engineer, financial services manager, personnel services manager, public works foreman, public works superintendent and senior citizen coordinator.

While no single municipality matches Canton in all criteria, we feel that the municipalities selected for our survey provide a representative sample.

Major fund-raiser



Auction: Ginny Hauck, co-chairwoman of the Canton Chamber of Commerce annual auction dinner-dance, gets some help from chamber member Tom Adamusik as items are ready for the March 16 event.

Assessor from page 1A

I don't think they're a competent bunch... If any other department performed at the level the assessor did, those people would not be there.

Susan Kopinski former finance manager

out) until we get them right there. If it doesn't, we'll just have to go in-house."

The current contract with Wayne County Appraisal in September. The committee considered extending it one year to give the township administration sufficient time to review WCA's performance on a daily basis without the 'excuse' of poor location.

An in-house assessor's office would cost the township \$389,000, according to Kopinski's estimates, while the township expects to pay \$359,000 to Wayne County Appraisal this year.

Kopinski said the extra expense of \$30,000 is worth it because "the quality would be there" and assessors working directly for Canton "would be responsible for their actions."

Exchange from page 1A

So Giulliana, the daughter of Adrianna's brother Julio Cesar Falbo, came to Canton Township Dec. 26 to spend six months with the Williams family.

Giulliana (pronounced julie-AH-na) attends Plymouth Salem High School, where "she's at the top of her class in algebra," Williams said, and doing well in other subjects.

Being immersed in American culture isn't as difficult as Giulliana thought it would be, she said. "I don't know if it's because I know my (host) family before, but it's really great to be here."

The other kids in school "try to involve me in their culture and explain things I don't understand."

She has an advantage, however,

in that she studied English for 10 years in Brazil. Williams didn't know a lick of Portuguese when he went to Brazil 30 years ago.

"If I was hungry, had to go to the bathroom, had a headache, I had to learn right away how to say that," he said. "The normal maturing process is condensed into a three-to-six-month period. You don't even realize what you learned until you get home."

A few years ago Williams took his wife Nancy and children Erin and Sean to Brazil to visit the Falbos. Everything was the same, except "we've all grown up, got pot bellies, had wives, had kids. It was like we never left. Mom was still mom, and dad was still dad."

"Those relationships you build through the foreign exchange program, they last forever."

Township changes precincts

Canton Township voters should be aware that two precincts have been added and three altered to accommodate a burgeoning population.

Canton Township Clerk Terry Bennett said that new voter registration cards have been sent to every registered voter whose precinct has changed.

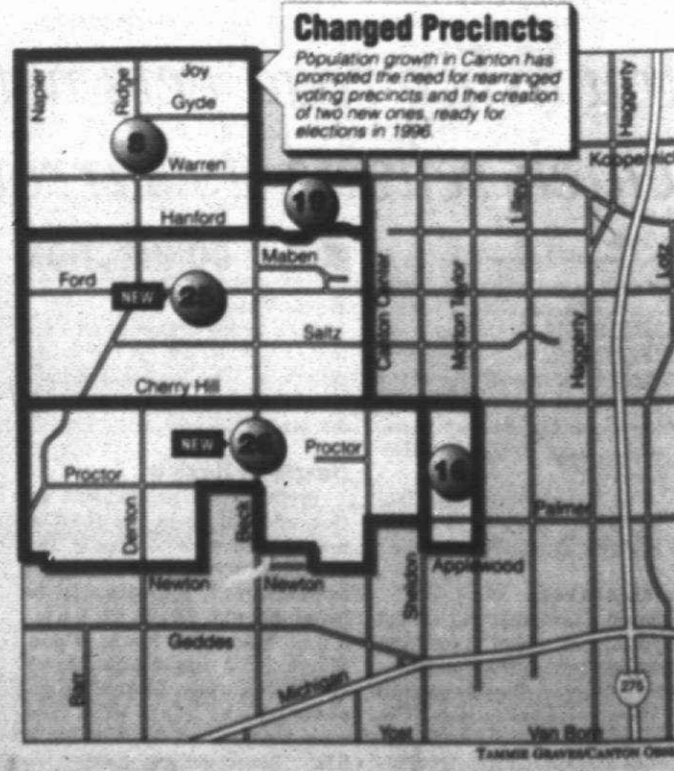
New additions are precincts 25 and 26.

Precinct 25 is bound by Canton Center, Hanford, Napier and Cherry Hill roads. Voters in this precinct will cast ballots at Plymouth-Canton High School.

Precinct 26 is bound by Cherry Hill, Canton Center, the township's western border and the dividing line between the Plymouth-Canton and Van Buren school districts. Voters in this precinct will cast ballots at Canton Township Hall.

Altered precincts include Nos. 8, 16 and 19.

Precinct 8 is bound by Joy, Napier, Hanford and Beck roads. Voters in this precinct will cast ballots at Resurrection Parish Church.



Precinct 16 is bound by Cherry Hill, Merton Taylor, Palmer and Sheldon roads. Voters in this precinct will cast ballots at Bentley School.

Precinct 19 is bound by Warren, Canton Center, Hanford and Beck roads. Voters in this precinct will cast ballots at Tonda School.

Duggan an eyes cleaner Rouge River by 1998

BY BETH SUNDRA JACHMAN STAFF WRITER

Michael Duggan is a big fan of paddleboats.

He likes the idea of having them on the Rouge River. Duggan, deputy Wayne County executive, who's taken on cleaning up the Rouge River and making it accessible to residents, wants to help people create memories. He shared his plans with members of the Rouge Remedial Action Plan Advisory Council at the council's meeting Wednesday.

Since the Rouge was polluted and Hines Park had gained a reputation for drugs, bikers and crime by the time he was growing up in Livonia in the late 1960s and early '70s, he wants people to be able to make memories like those of Russ Gronevelt, director of public services for the county. Gronevelt grew up in Livonia

about 15 years earlier than Duggan, Duggan said. His memories include canoeing on Newburgh Lake and ice skating on Wilcox Lake.

"What could we do to go back to that?" Duggan said he asked himself. As a youth, going to Kensington Park was a family activity, but it's also a full day's activity, he said. Today, with both parents working, it hard to find time; it's easier to stick a tape in the video-cassette recorder, he said.

But lately with canoeing on parts of the Rouge, which started last year and ice skating on Wilcox and Newburgh lakes, which started this year, Duggan said it's been more convenient to take his kids out.

"Someday my kids will remember skating and canoeing with dad. I guarantee if we had just sat

"Someday my kids will remember skating and canoeing with dad. I guarantee if we had just sat down and watched TV we wouldn't have those memories."

Mike Duggan Wayne County deputy executive

down and watched TV we wouldn't have those memories," he said.

He said he has spent hours talking with James Murray, director of the county's Department of Environment, about recreational opportunities on the Rouge.

"There's something about this Rouge project, and you already know this, it's magical," he said. He described an experience of years ago when he was asked to talk to citizens in Wyandotte concerned about the proposed construction of a retention basin. When he asked people what the

creek was like, they described it as smelly, flowing with sewage.

After asking if people would rather have the sewage removed and kept in the retention basin, he realized that people didn't understand what the basin would do, he said.

Now he's asking again what the county can do to make the public understand, to "show people that they're getting value for their money," he said.

Duggan described work done on the Rouge in Hines Park as a cooperative effort with Department of Public Works workers volun-

teering to clear log jams from the river.

Among plans to improve recreational facilities in Hines Park is dredging Newburgh Lake. A PCB site nearby still needs to be cleaned up, and the Department of Environmental Quality will start the cleanup this spring, he said.

Duggan said the potential for drowning in the lake because of the undertow near the dam has caused him concern. "We brought in the best dam engineers we could find," Duggan said to a round of laughter at the pun.

The result is that the slope of the dam will be changed to reduce undertow, he said.

"If we're going to bring water activities to Newburgh Lake, we have to make sure it's safe," he said.

He predicted that by 1998, it will be safe to eat fish caught in the Rouge. He also said he hopes to bring a beach back to a local

lake. Joan Lintelman, a member of the council, raised concerns that until sewage flowing into the Rouge is stopped, the water isn't safe even for canoeing because of the potential of people falling into the water.

"We're really concerned because we have met with people from the health department. We not always positive that it's real good for the public," she said.

Water is tested at the canoe launch sites, Duggan said. Only the Newburgh to Nankin area is safe, and canoe rentals won't occur when the water contamination levels are too high, Duggan said.

"We have signs that will be placed at both access sites," said Hurley Coleman, Parks director. County officials don't want people to use their own canoes, if the county is not operating the canoe sites, he said. "The signs will say why," he said. "But there are places along the river that we have no control over."

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light. The treatment generally requires two to four sessions and its effects typically last three to five years. Also available from the dentist is take-home bleaching, which makes use of a custom-fitted carrier tray to deliver a prescribed cleaning gel to the teeth as the patient sleeps. This treatment typically takes up to two weeks of such overnight use to gain results.

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Each participant will receive a gratuity for their time. If you are interested in participating in a two hour session, please call for more details.

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Table with columns: Location, Day, Date, Time. Rows include Ann Arbor, Plymouth, Novi.

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TAX SALE NOTICE

This notice is issued under authority of M.C.L., Section 211.63, as amended.

On May 7, 1996, the Oakland

County Treasurer will be selling delinquent real property tax liens on lands which have unpaid taxes for the year 1993. The sale will be held at the county seat in

Pontiac

The property descriptions and total taxes to be offered at the tax sale will be published for three weeks in the

Troy Eccentric

on March 7, 14, 21, 1996

Copies of the tax sale publication may be obtained by contacting the newspaper shown above.

Douglas B. Roberts State Treasurer

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SUNDAY, MARCH 24, 1996 - 12:30 PM WOODBINE GOLF CLUB & BING, CTB • 17201 TWENTY-FIVE MILE, WOODBINE

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# MALLS & MAINSTREETS

MONDAY, FEBRUARY 26, 1996

8A

### SHOPPING CENTERED



LINDA BACHRACK

## Should one apply lipstick in public?

"My mother taught me never to groom myself in public," said one of my lunchtime companions when asked if she normally touches up her lipstick at the table.

Much to mom's dismay however, she proceeded to extract a tiny makeup bag from her purse and deftly apply her favorite shade, Clinique's Tenderheart, to her faded lips. The forbidden act was quick and professional, undertaken without even a glance in a mirrored compact. Miss Manners reluctantly approves of a discreet lip fix in public. She prefers that a woman duck behind a pretty compact, rather than go it alone in full view of dinner guests.

My informal survey yielded "yes" from most makeup savvy women. Some said they applied lipstick, but never powdered their nose. Others painted their lips, but demured depending upon whom they were with.

One M.A.C. cosmetics professional at the Somerset Collection in Troy admitted that it was normal behavior for her to put on lipstick sans mirror in public, but she wouldn't do it in front of her dad. Nicky Cohen of Birmingham lacquers lips among family but doesn't when she's with friends. Jayne Mooney of Bloomfield knows she shouldn't, but she does. "Never with a client, though," she adds.

Karen St. Charles, a manufacturer's rep from Pontiac, suggested that most men would probably disapprove of applying lipstick in public because they're not wild about lipstick, or at least the taste of it. "I think they like the way it looks on a woman, but they don't like kissing stained lips," she surmised.

Carol Winakur swears by lip liner and finds that applying liner and lipstick at the table is just a bit indiscreet, so she generally refrains. And manicurist Caren Kosarek was adamant in her beliefs. "I'm answering when asked the burning lip etiquette question. 'Isn't that what they have bathrooms for?'" volunteered 10-year-old Nate Lewis of Detroit.

Lori Karbal, whose boutique by the same name offers lipsticks from several cosmetics lines, gives an enthusiastic thumbs up to a tasteful tableside lipstick refresher. She shared some of spring's newest lip colors and textures. From Carol Shaw for Lorac, look for gold, smoky and pewter glosses (\$18.50). Shimmer and shine is in, as exhibited by Chanel's top-selling LeVres Cristallines Crystal lip gloss compact, containing opal and metallic shades (\$37).

Also hot from Lorac, the sunburnt tints called Julia (as in Roberts) and Fran (as in Drescher) and the clear pink of Boss

(Armstrong) \$18.50. Trish McEvoy's moisturizing shimmer stick #92 (\$16) is perfect worn over a lip liner in a sexy brown, #10 and #15. This will give the pearlescent moonlit effect that is so popular for spring.

Also from Lori Karbal in Birmingham, Rosebud Salve (\$4) or Kiehl's Lip Balm (\$4.50) for inexpensive shine plus moisture. To tack in your purse for discreet pampering, Lori recommends a tiny jeweled compact (\$50) or a matte gold pocket-book mirror (\$29.50).

Oh, if we could just once give our mouths a hearty swipe with our napkin, as the menfolk do. Guess we're destined to a dainty dab at the corners — all in deference to luscious, luminous lips.

Editor's note: This is Linda Bachrack's final retail column for Malls & Mainstreets. After four years and some months of penning shopping news, she's off in different directions. Her insights will be missed.

### LOOKING AHEAD

What to watch for in Malls & Mainstreets next week:

- The battle of the tubes: take our toothpaste test.
- Go Behind the Label with Marilyn Miglin.
- Retail Details briefs you on the latest market-place news.

## Mall readies opening

Somerset North is six months away from a grand opening and tenants are announcing their leases. Here's an update, plus where to go for the jobs!

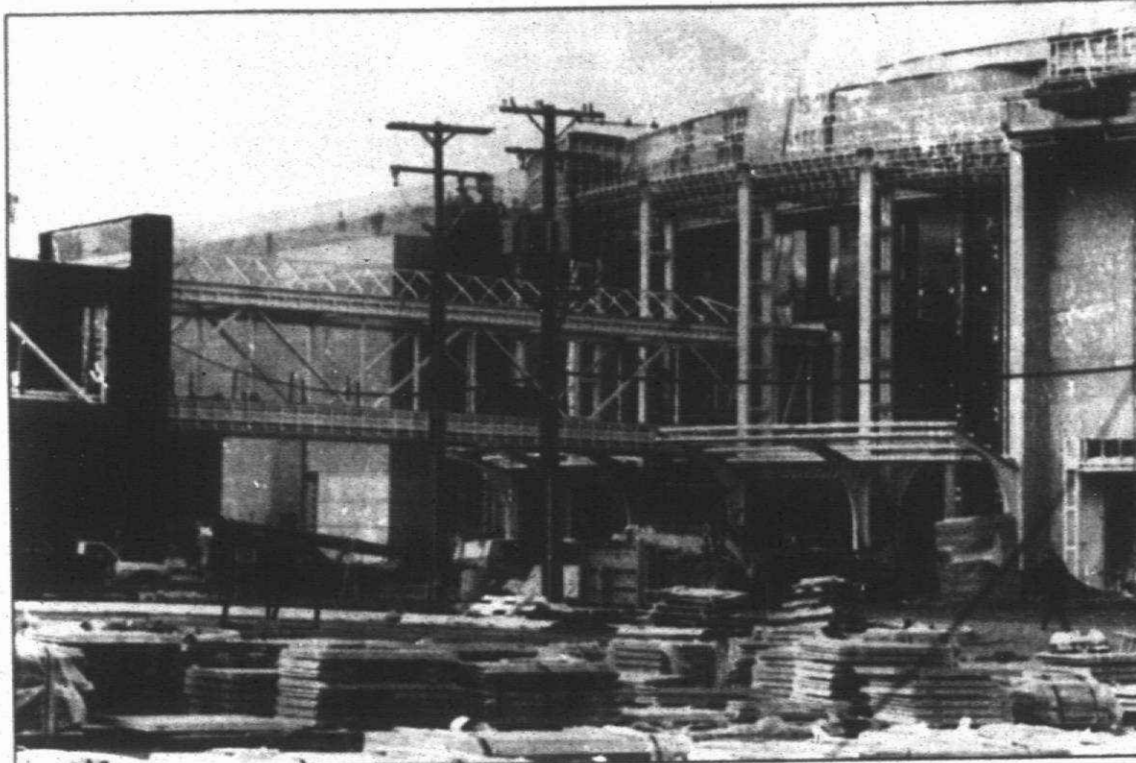
By SUSAN DEMAGGIO  
STAFF WRITER

Shopping fever is spreading along Big Beaver at Coolidge in Troy and it's hard to drive by the massive mall under construction without catching it.

When the \$200-million Somerset North opens Aug. 16, it will add 3,500 full- and part-time jobs to the area, bring dozens of new dining and retailing adventures to town, and generate close to \$2 million in property taxes for the Troy Downtown Development Authority.

In 1994, the Somerset Collection across the street paid \$1,229,809 in property taxes which were earmarked for the Troy DDA and road improvements. The Oakland Mall, the city's other major retail center, paid \$1,800,608 in property taxes last year, shared by the schools, Oakland Community College and the city.

The opening of Somerset North is a celebration for all because it puts Detroit on the big retail map," said Saks' Fifth Avenue spokeswoman Cheryl Hall. "Detroit will become a shopping mecca. People used to leave town to shop at stores like Bendel's



JOHN STORME/STAFF PHOTOGRAPHER

Somerset's skywalk: Leading from one mall's second level rotunda to the other across Big Beaver, the covered "escalator" has captured the imagination of motorists since construction began in 1994.

and Nordstrom. Now they'll stay here and we'll draw shoppers from other cities."

Despite owner/manager Forbes-Cohen Properties refusal to disclose the tenant list at the center, the Observer & Eccentric Newspapers learned that the following retailers are among the 120 set to join tri-level anchors Nordstrom and Hudson's.

Bendel's, Helzberg Diamonds, The Right Start, Roots, Banana Republic, The Gap, Ralph Lauren's Polo Shop, Kay Bee Toys, Things Remembered, Mother Works, Maternity, most divi-

grille entrees and slow-roaster prime rib. The most eagerly anticipated mall attraction is the moving skywalk elevated 16-feet above Big Beaver that will transport shoppers between the Somerset Collection and Somerset North in three minutes. Ground-breaking took place in October 1994.

Throughout the summer before the Aug. 16 grand opening at Somerset North, shoppers will see an increase of promotions and special events at

grille entrees and slow-roaster prime rib.

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See SOMERSET NORTH, 8A

## Right Start stores are coming to town

By SUSAN DEMAGGIO  
STAFF WRITER

The Right Start got off on the right foot.

What began as a catalog company

selling baby safety items to new moms 10 years ago, has become a public company with 16 stores across the country — two arriving in Michigan at Twelve Oaks, Novi on March

28, and at Somerset North, Troy in August.

The Right Start spokeswoman Gail Blumenfeld said the California-based company plans to open 15 additional U.S. stores by December.

"With about two million customers, we've become the leading specialty infant and toddler product merchant in America," she pointed out. "Our rapidly expanding catalog list is the perfect springboard from which to grow The Right Start stores."

The shop's interiors were created especially for young families with wide aisles for strollers, and lots of toys and videos to keep small customers happy while parents browse. All products can be pre-ordered before purchase. Sales associates are mostly moms "with experience."

"Our sales staff is more than willing to help ease babies in and out of carseats and carry-alls because we understand new mothers are extra cautious about buying baby items," Blumenfeld said. Customers have typically been "new moms, 25 to 39 years old, with an average annual income in excess of \$50,000."

Best-selling products at the Right Start include strollers, nursing supplies, safety devices, nursery organiz-

ers, toys and the thermocan thermometers that take infant temperatures through the ear. The Right Start was founded as a catalog in 1986 by Stan Fridstein and Lenny Targov who identified that a mini baby boom was taking place, coupled with the fact that 70-percent of new moms worked outside the home. These new parents had little time to shop for the latest safety and time-saving baby items.

The Right Start catalog stores have virtually "everything to make parenting easier from birth through three years," except clothing, according to Blumenfeld.

Gail Blumenfeld  
The Right Start



The Right Stuff: New parents will find everything they need for baby when The Right Start stores open later this year. The catalog stores also have a gift registry.

Retailers can submit news of upcoming events and promotions for Added Attractions. The deadline is the Wednesday before publication on Monday. Send facts to: Malls & Mainstreets, Observer & Eccentric Newspapers, 805 E. Maple, Birmingham, 48009. Or fax to: (810) 644-1314.

MONDAY, FEB. 26

**TRUNK SHOW**  
See 350-piece Madeleine Collection during home show through March 3. For more details the phone host, by appointment only.  
Bloomfield Hills  
(810) 540-7228.

WEDNESDAY, FEB. 28

**BARNEY'S EVENT**  
Noon to 9 p.m. through Feb. 25, preview spring evening wear collections, Balenoaga, Givency, etc. at Barney's New York.  
Somerset Collection, Big Beaver/Coolidge, Troy.  
(810) 643-9696.

**BIBAL SHOW**  
Dinner for two by chef Bob Mooney, 7 p.m. Jacobson's Bristol Salon. Reservations required. Afterward, register for wedding gifts on store's computerized service.  
Great Oaks Mall, Livonia/Walton, Rochester Hills.  
(810) 951-6000.

**GOLF TRUNK EVENT**  
10 a.m. shotgun start includes 18 holes of shopping

### ADDED ATTRactions

for the Troy Chamber of Commerce. 19th hole is saved for 4-6 p.m. at Sebastian's Grill. At 8:30 a.m. Amanda Turner presents wardrobe tips while guests enjoy breakfast. Gifts, contests, prizes. Reservations required. 19th Hole mixer is \$15.  
Somerset Collection, Big Beaver/Coolidge, Troy.  
(810) 644-1750.

THURSDAY, FEB. 29

**DRESSES TRUNK SHOW**  
Jacobson's hosts special occasion gowns by Rose 1st 10 a.m. to 4 p.m. This session includes chiffon collars, beaded and embroidered ball gowns.  
336 West Maple, Birmingham.  
(810) 644-6900.

**ANTIQUe SHOW**  
Collectibles and treasures for show and sale through March 3, regular mall hours. The March puppet show "Wanted of Oz." Call the center for show times.  
Meadowbrook Village Mall, Waterford/Adams, Rochester Hills.  
(810) 375-9451.

**KIDS TRUNK SHOW**  
See the Helen Hu knitwear collection at Fox & Sparrow, from 10 a.m. through March 2.  
Westland Plaza, Maple/Tenaford.  
(810) 855-8877.

SATURDAY, MARCH 2

**FITNESS FEVER**  
Interactive event features local health and recreation experts offering demonstrations and informational seminars from 10 a.m. to 5 p.m. Prizes.  
Great Oaks, Livonia/Walton, Rochester Hills.  
(810) 951-6000.

**BRIDAL SHOW**  
Jacobson's hosts day of fashion and beauty for the wedding party, seating limited for bridal set at 2 p.m. in gift registry department. Event includes makeovers, mother's fashion show, veil and jewelry presentation. Call for reservations.  
Laurel Park Place, Six Mile/Newburgh, Livonia.  
(313) 591-7696, ext. 312.

**KIDS ART**  
Cookies and juice while browsing the works of Pierce Elementary students, 11 a.m. at Borders Book Shop.  
Southfield/12 Mile, Birmingham.  
(810) 644-1315.

SUNDAY, MARCH 3

**BRIDAL SHOW**  
1-4 p.m. meet local caterers, photographers, florists and DJs. Fashion by Jacobson's of Rochester.  
Rochester Community House, Ludlow/University.  
(810) 651-6000.

MONDAY, MARCH 4

**GENUe BARGO**  
Lower level community room for music, refreshments, fun, 11 a.m. to 1 p.m. Newcomers welcome.  
Westland Center, Wayne/Warren, Westland.  
(313) 426-5001.

### RETAIL DETAILS

Retail Details features the latest news briefs from mall and Main Street shopping centers. Mail submissions to: Retail Details, Observer & Eccentric Newspapers, 805 E. Maple, Birmingham, 48009. Or fax them to: (810) 644-1314.

**MICHELE ENGLER VISITS**  
Michigan's First Lady Michelle Engler and Lt. Gov. Connie Binnsfeld partner with the Chance at Childhood Foundation and Hudson's to provide a P.J. Huggabee Teddy Bear to children removed from their homes and placed in protective custody.

Engler will make personal appearances at area Hudson stores to autograph purchased bears. For each bear bought, a bear is donated to Chance at Childhood. The first visit is set for Wednesday, Feb. 28 at Twelve Oaks, Novi from noon to 1 p.m. On March 1 at Oakland Mall in Troy from 2-3 p.m. and Lakeside in Sterling Heights from 4-5 p.m. On March 2 at Briarwood in Ann Arbor from noon to 1 p.m. and Fairlane Town Center in Dearborn from 2-3 p.m.

**CROWLEY APPOINTMENT**  
Edward Pestovic has been named vice president of advertising and sales promotion at Detroit-based Crowley, Milner & Company. According to Crowley president Dennis Callahan, Pestovic is responsible for all special events and advertising. A 28-year veteran, Pestovic most recently directed advertising at Steinbach Inc. in New York. He attended the Cleveland Institute

of Art and the Cooper School of Art. Pestovic and his wife Joanna plan to reside in Plymouth.

**JGA DESIGN**  
Jon Greenberg and Associates, Southfield, will design the prototype Nascar Thunder store when it opens in Atlanta, Ga., at Gwinnett Place. Plans call for five additional stores through 1996.

**COUTURE FOR THE CURE**  
Neiman Marcus and Harpers Bazaar magazine host "The Art of Fashion" runway show and cocktail reception to benefit the Karmanos Cancer Institute for the MCF Circle of Fellows and MCF Partners.

See the spring's best offerings on Thursday, March 7 from 6:30-9 p.m. at Neiman Marcus in the Somerset Collection, Troy. Tickets are \$30 per person for Friends, \$50 per person for Benefactors. For more details call DeMarco Willis at (313) 833-0715, ext. 769.

**HEALTH-O-RAMA AT LIVONIA MALLS**  
Project Health-O-Rama, a community health screening program for area residents, will be held at Laurel Park Place, Six Mile and Newburgh, March 6-7 and the Livonia Mall, Seven Mile and Middlebelt, March 11-13 from 10 a.m. to 6 p.m.

Participants must be 18 years or older according to Botsford Hospital and Oakwood-Annapolis Center, co-sponsors of the event. Tests available include blood pressure, vision, height and weight, glaucoma, hearing, coun-

selling and referral, and health information.

For \$20, a 23-profile blood panel test includes screening for thyroid, HDL and cholesterol. The PSA blood test for men is \$25; colorectal cancer screening kits \$5; the CA-125 ovarian cancer antigen blood test, \$25.

Additionally, shoppers can have body composition analysis, podiatry checks, nutrition and medication counseling, see a CPR demonstration and pick up mammogram certificates. For more information, call Livonia Mall (810) 476-1166 or Laurel Park Place (313) 462-1100.

**DESIGN CONTEST**  
Jacobson's and Breaking Waves swimwear company offers girls ages 7-14, a chance to design their own swimsuit. Contest entry forms are available in the Children's Department through March 15. Three metro winners will be chosen from each Jacobson's store, based on originality and creativity. Breaking Waves will manufacture five of the winning designs.

**AUTO EXHIBIT**  
Laurel Park Place in Livonia hosts Plymouth Place through April 1. Included in the display are the 1996 Grand Voyager, Neon Coupe and Breeze. An interactive computer "tech cart" allows shoppers to review vehicle options, check pricing, and view running footage of the vehicles. Printouts of chosen vehicles are

available to take to local dealers for ordering.

**AUTO GALLERY**  
The service room at Jack Cauley Chevrolet Geo (Orchard Lake south of Maple in West Bloomfield) is collaborating with Objects of Art (also on Orchard Lake in West Bloomfield) to turn the service area waiting room into an art gallery for customers waiting for their vehicles to be repaired or serviced. It's a win-win set-up according to Jeff Cauley, "Good for us. Good for the art gallery, and good for the customer."

**BUNNY BREAKFASTS**  
Hudson's has tickets to the annual Bunny Breakfasts that include a holiday skit, light morning fare and Easter Bunny visit, \$8 per person. Seating is limited at the Hudson's Restaurants for the following shows: Lakeside and Westland on March 23 at 8:30 a.m.; Fairlane and Twelve Oaks on March 24 at 9:30 a.m.; Oakland on March 31 at 9:30 a.m.; and Eastland and Northland on April 6 at 8:30 a.m. An interpreter for the hearing impaired will be at the Lakeside breakfast on March 23. Call 1-800-282-2450.

**NEW OWNER**  
Ken Loyne purchased R.M.P. Racing Posters and More, a collectibles store at 345 Pontiac Trail in downtown Walled Lake. Loyne drives a drag race car that his father owns and maintains and is certified to inspect chassis for the NHRA.

## Where can I find?

Gertrude Verbanic of Southfield is still looking for a filter for her Ecologizer Air Cleaner, Series 2000. Any shopper who has seen these filters around town, please give us a call and we'll pass the word.

We're also still trying to locate:

- A musical cake plate for Harriet Rotter of Southfield. (Several readers referred us to the Lillian Vernon catalog, but publishers insist they no longer carry the item.)
- Clothes that fit the 18-inch (large size) G.I. Joe.
- A kitchen timer in a tomato or red pepper shape for Pamela Hrycaj of Plymouth.
- Men's pajamas whose tops and bottoms can be purchased separately for different sizes for Mrs. John Sibby of Farmington Hills.
- If any shopper knows where to get any of these difficult items, please give Malls & Mainstreets a call at (810) 901-2567. We'll print your responses! You can fax an answer to (810) 644-1314. Or write Where Can I Find, c/o The Observer & Eccentric Newspapers, 805 E. Maple, Birmingham, 48009. New shopping challenges are also welcome through these avenues. Thank you!

## Somerset North

from page 8A

competing shopping centers and department stores.

"We're not waiting until August," Jacobson's has already stepped up the level of activity at all metro stores," said Pam Rock, promotions director at Jacobson's in downtown Birmingham. Sak's Hall hinted at a major fashion event "the likes of which have not been seen for a long while." And at Neiman Marcus, general manager Barbara McClure reported "important events are on the drawing board."

### Jobs, Jobs, Jobs

Those interested in retail positions at Somerset North are advised to contact the individual retailers as they arrive on the scene in June-July according to Rebecca Maccardini, spokeswoman for Forbes-Cohen Properties. Resumes for Nordstrom and Hudson's are currently being ac-

cepted. Hudson's invites resumes c/o Judy McCabe, Hudson's Northland Mall, 21500 Northwestern Hwy., Southfield, MI 48075. (A spokesman said most managerial jobs at the new Hudson's will be promoted from within.)

Nordstrom invites potential employees to call 1-800-966-2137, extension MCHN for interview information between 9 a.m. and 7 p.m.

"Nordstrom is looking for 750 friendly, enthusiastic individuals with a competitive spirit, an interest in fashion, and the desire to build a career in retail," said Bob Middlemas, vice president of Nordstrom's mid-west division. Positions available include sales, customer service, alterations, cashier, shipping, receiving, maintenance and restaurant. With the opening of the Somerset North store Nordstrom will have 82 stores in 17 states.

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Observer & Eccentric

WAYNE BUSINESS Finance

# 100 years later, bureau still caters to visitors

BY RENEE SKOGLUND  
SPECIAL WRITER

The Detroit Metropolitan Convention and Visitors Bureau, the world's oldest convention bureau, celebrated its 100th birthday in January.

"It affirms the importance that travel and tourism can have on a community. We were just the first to realize it. We started an industry," Michael Wright, the bureau's executive vice president and a Plymouth resident, said of the bureau's longevity.

Today, that industry generates annual revenues of \$3 billion and welcomes more than 12 million visitors each year. It also sustains 60,000 jobs in the area's tourist industry.

The bureau began as an idea of a newspaper journalist, Milton J. Carmichael, an Indiana transplant who worked as a reporter for The Detroit Journal, once one of the city's leading newspapers.

On Feb. 19, 1896, just two weeks after Carmichael wrote an article suggesting that businessmen work together to promote Detroit as a convention location, the Detroit Convention and Businessmen's League was formed.

By 1915, 12 other cities had mimicked Detroit's efforts. Later that year, their representatives met in Detroit to create an organization known today as the International Association of Convention & Visitors Bureaus.

History often conspired against promoting Detroit as a viable convention site. There was the Depression, the riots, and the decline in downtown hotel rooms as businesses moved to the suburbs. However, the bureau always remained steadfast in its mission.

"It's been the bureau's duty to shape a still-positive and productive identity. It's an evolving identity, constantly changing over time," Wright said.

Over the years, the bureau landed some real coups. Detroit hosted the 1980 Republican Convention, the 1982 Super Bowl and the 1994 World Cup Soccer



**Founder:** In 1896, newspaper journalist Milton J. Carmichael founded the Detroit Convention and Businessmen's League, forerunner of the Metropolitan Detroit Convention and Visitors Bureau.

Games. It also was the White House's location choice for the Group of Seven economic meeting in March 1994.

While national events are exciting, it's the niche markets that steadily feed the economy, such as motor coach tours, groups that are industrial or manufacturing-related, and on the leisure side, people seeking the big city urban getaway, according to Wright.

The bureau boasts a membership of 600 businesses and organizations specific to the tourist industry. Membership has its perks.

"One of the most important services we provide for our members is hard business leads," Kim Fitzgerald, marketing vice president, said.

Maryann Karamon agrees. Marketing manager for PCR Personal Computer Rentals in Plym-



**Warm welcome:** Employees gather at the 1923 opening of the first visitor information booth of the Detroit Convention & Tourist's Bureau on the main square in downtown Detroit.

outh, Karamon said her company's membership in the bureau has been profitable.

"It's very beneficial to us because we rent lots of computers to trade shows and exhibitors. They send over weekly new leads. They also send them to the hotels, and we deal with the hotels."

Betty Jean Awrey, vice president of public relations and government affairs for Awrey Bakeries in Livonia, is a lifelong supporter of the bureau. She has served on the board for several years.

"I believe in Detroit and the whole southeastern Michigan

area. We need to bring more business in this entire area. If a business fits the bureau's profiles they should become a member. There's a trickle-down effect. Think of yourself going into a new city. You are going to shop, eat, and visit points of interest," she said.

The bureau continues to focus on two markets: conventions and meetings and tourism. Its service department will put together a bid for event and meeting planners that includes hotel reservations, meeting facilities, AV equipment, printing services, even flowers.

"Every meeting we work with is a tailor-made package," Fitzgerald said.

This May, the bureau will launch a "one-stop" booking system for single tour packages. It's also testing computerized consumer information stations in hotels, airports and shopping centers. And, according to Wright, by the end of the first quarter, it will have a worldwide web site.

The bureau begins its 100th year by honoring some of its own service people, the real frontliners such as hotel clerks. The ROSE awards program (Recognition of Service Excellence) was started

last year. On Feb. 16, all nominees will be honored at a luncheon at Greenfield Village.

This is a year of centennial celebrations for Detroit. The same year the Metropolitan Detroit Convention & Visitors Bureau started up, the first "horseless carriage" made its way down Woodward Avenue.

So bureau officials expect a busy and profitable year for the entire area as tourists and conventioners continue to visit Detroit. "There is no question that metropolitan Detroit is the gateway to Michigan," Fitzgerald said.

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# TASTE

B

MONDAY, FEBRUARY 26, 1996

## TASTE BUDS



CHEF LARRY JANES

### Readers are hungry for more Crock-pot recipes

February has been full of frigid temperatures and occasional bouts with snow. Many of you have been cooking (and eating) up a storm.

This month's calls were heavily in favor of two columns that appeared in January. The first, a column on whatever happened to the "good old mom & pop" type restaurants of yesteryear prompted many calls from readers who told me about their favorite local restaurants.

Doris Dennison of Livonia called with kudos for a place called Don's of Traverse City at Grand River and Wixom Roads in Wixom, and Bode's in Plymouth. Doris said the milk shakes and burgers at Don's, and the corned beef hash at Bode's, always brings back memories.

An anonymous caller said there's still a "Clock" restaurant in Lapeer, and Jan McCellan of Livonia called and recommended Thomas' on Plymouth Road in Livonia. The response was so great, I'm working on a story that will highlight local old-fashioned menus sometime in March.

Your comments also came through loud and clear about my story on "cleaning your dinner plate," with many readers relating to my early life experiences of having to eat everything on your plate.

Finally, there must be some Crock-Pot lovers still out there because your numerous responses will prompt another slow cooker column in the future. Here's a little something to hold you over till then!

#### PORK LOIN WITH DIJON MUSTARD AND WALNUTS

- 1 (3-4 pound) boneless pork loin
- 1/4 cup Dijon mustard
- 2 tablespoons olive oil
- 1 onion, chopped
- 2 cloves garlic, chopped
- 1/2 teaspoon rosemary
- 3 cups apple juice
- 1/4 cup balsamic vinegar
- 1/2 cup walnuts, chopped

In a heavy skillet, brown pork loin in olive oil until golden on 2 sides. Brush generously with Dijon mustard and place in a crock pot.

Saute onion and garlic in pan that the loin was browned in until tender, about 3-4 minutes. Add 1/2 cup apple juice to pan and scrape bottom to remove bits. Add remaining apple juice and bring to a boil. Remove from heat and stir in balsamic vinegar and rosemary. Pour this mixture over the pork loin in a Crock-Pot and cook on high for 4-6 hours, depending on size of loin or until thermometer reaches 180 degrees. Serves 6.

Doris Allen of Livonia called a few weeks back and commented on how much she loves eating the scalloped potatoes at Rocky's in Northville. Well Doris, here's the real thing, compliments of Chef Chuck Rachwitz.

#### SCALLOPED POTATOES

- 6 medium size whole Idaho potatoes, peeled
- 3/4 cup white onions, sliced thin, julienne cut
- 2 cloves garlic, chopped fine
- 1 quart heavy whipping cream
- 1 1/2 teaspoons salt
- 1 1/2 tablespoons ground black pepper

Preheat oven to 375 degrees F. Slice the peeled potatoes very thin (like a potato chip). Use a 10-inch casserole dish and mix the potatoes, onions, garlic, salt and pepper together. Place in the casserole dish. Pour heavy cream over all. Cover with foil and bake at 375 degrees F. for 1 hour.

Remove foil and brown for 15 minutes. Serve immediately. Serves 6.

Recipe from: "The Simply Great Cookbook II," Tribute Edition from the Kitchens of Chuck Muer. (Copyright 1995 by the C.A. Muer Corporation). The book is available for purchase at all C. A. Muer Restaurants.

Kathy Martin of Troy called asking me to remind you that the Taste of Troy is happening 1-4 p.m. Sunday, March 3 at the Troy Marriot. This event benefits the Boy's and Girl's Club of Troy, which serves more than 750 kids. If you're new to the area, or want to see what's the best in food in and around Troy, call (810) 258-5734 for more information. I'll be there judging the "Best of Troy," and hope you will be too! If you see me, make sure you say hi!

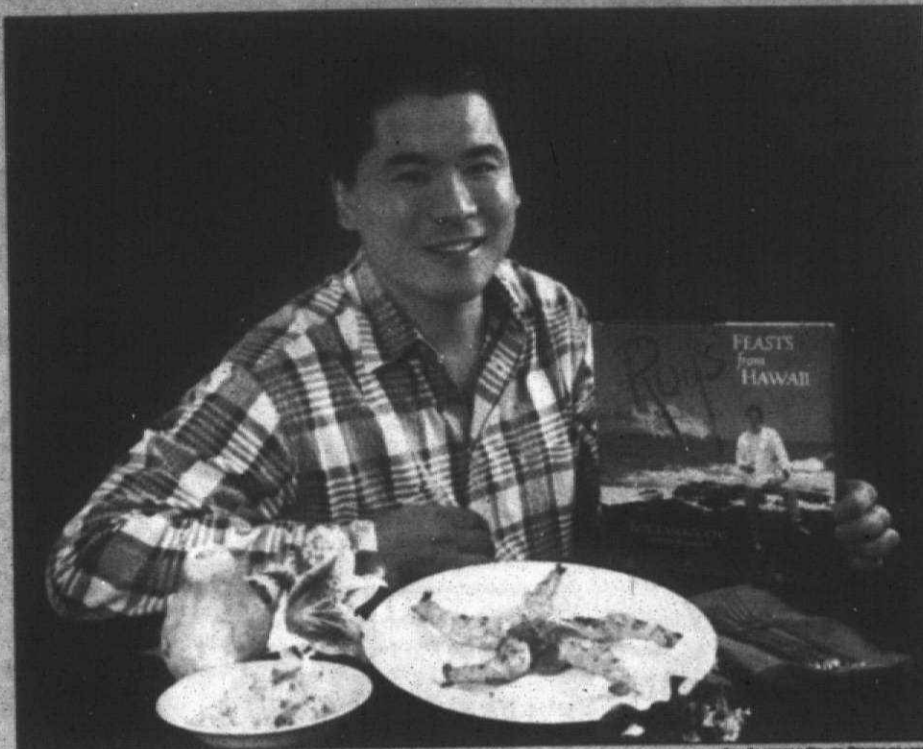
See more reader requested recipes inside. Chef Larry is a free-lance writer for the Observer & Eccentric Newspapers. To leave a voice mail message for him dial (313) 963-2047 on a touch-tone phone, then mailbox number 1886.

## LOOKING AHEAD

What to watch for in Taste next week:

- Seasoned to taste with cardmon.
- Focus on wine.

Chef shares



FEASTS FROM HAWAII

Taste of Hawaii: Roy Yamaguchi author of "Roy's Feasts from Hawaii" showcases Hawaiian regional cuisine in his newly published cookbook.

# FEASTS FROM HAWAII

BY KEELY WYGONIK  
STAFF WRITER

Warm, sunny Hawaii sounds good right now - but how many of us can afford the time or expense?

Chef and restaurateur Roy Yamaguchi brings "Feasts from Hawaii" home with his newly published cookbook - "Roy's Feasts from Hawaii" (Ten Speed Press, 1995, \$27.95). The book is co-authored with John Harrison.

Yamaguchi who is known for combining his classic French training with Asian spices and ingredients, recently visited the Observer offices in Livonia on a cold winter day to talk about Hawaii, and his new book, which is both a cookbook and travelogue of recipes, photographs, and stories of local growers, fish farms, and families.

"Cooking should come from your heart," he said. "To me, my parents cooking was the best because they made it out of love. I remember my mother watching me eat, and smile because I ate the food she made. Recipes in books are ideas people have. This is my inspiration."

Yamaguchi owns eight award-winning restaurants - Roy's in Honolulu; Roy's Kahana Bar and Grill and Roy's Nicolina on Maui; Roy's Poipu Bar and Grill on Kauai, Roy's Pebble Beach in the Inn at the Spanish Bay in California; Roy's in Tokyo, and Roy's on Guam in the Hilton Hotel, and is opening another one in Bangkok. Yet, "I start each day as if I have to prove myself all over again," he said.

Five minutes from his home in Honolulu's Hawaii Kai district - where he settled with his wife Janne and two children, Yamaguchi, 37, can be found laboring seven nights a week in the open kitchen of his first Roy's Restaurant.

"Cooking is my life," he said. "When I'm in the kitchen and I look out the window, I can't help but think that I must be one of the luckiest people in the world. It's very rewarding. In the restaurant you create a dish, serve it, and get immediate reaction, and see the outcome of what you made."

In "Feasts from Hawaii" Yamaguchi showcases some of the best Hawaii has to offer. He started the project in 1991, and finished in 1995. "My vision of food comes with what I can find in Hawaii," he said. "But this is 1996, and you basically get any ingredient you want. It's a question of how much you're into it. I encourage people to experiment with my recipes. They're not set in stone."

For example, you can substitute orange juice concentrate for passion fruit syrup.

"Roy's Feasts from Hawaii" offers more than 150 new and old favorites from Roy's restaurants. The 10 chapters include appetizers, soups, salads, pastas and Imu Pizzas, fish and shellfish, meat and poultry, side dishes and salsas, brunch, desserts and basic recipes.

Beautiful color photographs illustrate each recipe. Readers will learn that Hawaii has the highest per capita watermelon consumption of any state in the country, and meet Larry Jeffs who grows watermelons at his 1,600 acre farm on Molokai. They'll also visit the Honolulu fish auction (one of four in the U.S.) and learn about the island's other agricultural products including Kona coffee, Maui onions, and Macadamia nuts.

Yamaguchi, whose name has become synonymous with Hawaiian cuisine, first studied cooking in a high school home economics class "because I liked the odds of being the only boy in class," he said. "Even as a boy I loved to cook,

whether it was fried Portuguese sausage and eggs, or a Thanksgiving dinner - which I once prepared for my family growing up in the middle of Tokyo, Japan."

After completing high school, Yamaguchi enrolled in the Culinary Institute of America. After graduating in 1976 he worked in some of the finest kitchens in the Los Angeles area including L'Escoffier, L'Ermitage, and Michaels.

In 1984 he formed a partnership to create his own restaurant, 385 North in West Hollywood where his "Euro-Asian" style came into bloom.

In 1988 he moved to the original home of his father and grandparents - the Hawaiian Islands and opened the first "Roy's" in 1988. "My grandfather owned a restaurant and my father worked there," he said. "My dad was an excellent cook and prepared most of our family meals. We rarely ate out."

Cooking is a passion Yamaguchi enjoys sharing with others. He just began filming the third year of Hawaii Public Television series, "Hawaii Cooks with Roy Yamaguchi." The first season, which debuted in Hawaii in the fall of 1993, is still being shown on more than 141 stations in 41 other states.

"I like to do it because it showcases Hawaii," he said.

As for the future, Yamaguchi is still experimenting, and innovating. "As I open restaurants throughout Asia I learn new things he said. I believe my cookbook is one of the best cookbooks about Hawaii. The recipes are innovative, and a lot of the dishes are favorites of our customers. You can really see Hawaii as you look at the book and read the stories."

• See recipes inside.

## COUNT DOWN TO DINNER

### Fast, flavorful soup ready in minutes



Quick Italian Meatball Soup

If you don't like to spend much time in the kitchen on a work night, but you still want to eat meals that are good for you, you're not alone.

In a recent survey of 2,000 working parents, 40 percent of those who eat four or more family meals at home each week said they spend 30 minutes or less preparing dinner. At the same time, 40 percent said getting enough vitamins and minerals was their top nutritional concern.

Wheat germ is an easy way to sneak a little extra nutrition into favorite foods you eat every day, like yogurt, pasta and fruit. A two-tablespoon serving of wheat germ provides six essential vitamins and minerals and two grams of fiber.

With wheat germ on hand and a well-stocked pantry, flavorful,

healthy meals can be weeknight-quick. And smart shortcuts make even traditionally long-cooking favorites like soup doable on a work night.

Quick Italian Meatball Soup starts from your pantry shelf - broth, seasoned canned tomatoes and pasta. The meatballs take minutes to shape, and they bake in 10 minutes. Toasted wheat germ used in place of traditional bread crumbs keeps the ground turkey juicy and adds flavor and a nutrition boost.

To finish the soup, add fresh spinach (the bagged, washed spinach you'll find in the produce department saves time), and sprinkle each serving with Parmesan cheese. Crusty bread and fresh fruit round out the menu.

#### QUICK ITALIAN MEATBALL SOUP

- Meatballs:
- 1 pound ground turkey breast or lean ground beef
- 1/2 cup toasted wheat germ
- 1 egg white
- 1/4 cup water
- 1 1/2 teaspoons dried Italian seasoning blend
- 1/2 teaspoon salt (optional)
- 1/4 teaspoon freshly ground pepper

Soup:  
2 cans (13 3/4 to 14 1/2 ounces each) lower-sodium chicken broth  
1 can (14 1/2 ounces) Italian-style diced tomatoes  
1/2 cup (2 ounces) small soup pasta, such as tiny bowties, ditalini, or shells, uncooked  
5 ounces (1/2 of a 10 ounce bag) fresh spinach leaves, coarsely chopped (3 1/2 cups, packed)  
1/4 cup shredded Parmesan cheese  
Heat oven to 425 degrees F. Combine first seven ingredients, mix lightly but thoroughly. Shape into 1 1/4-inch meatballs. Place in shallow baking pan sprayed with no-stick cooking spray. Bake 10 minutes. Meanwhile, in large saucepan, combine broth and tomatoes. Cover, bring to a boil. Stir in pasta. Cover and simmer 5 minutes. Add meatballs. Simmer, uncovered, 5 minutes longer or until pasta is tender. Stir in spinach. Remove from heat. Let stand 2 to 3 minutes. Serve sprinkled with Parmesan cheese. Serves 6.

Nutrition Information: 1 1/2 cups with ground turkey breast - Calories 292, Calories from fat 36, Total fat 3.5 g, Saturated fat 1 g, Cholesterol 60mg, Carbohydrate 16g, Dietary fiber 2g, Sodium 180mg, Protein 27g  
Recipe from: Anzacville wheat germ

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## Roy offers a taste of the islands

See related story on Taste front. Recipes from "Roy's Feasts from Hawaii" (Ten Speed Press, 1995, \$27.95) by Roy Yamaguchi with John Harrison.

### BANANA-MACADAMIA NUT BREAD

1/2 cup unsalted butter, at room temperature  
1/4 cup sugar  
1/2 cup brown sugar  
1 pound overripe bananas, peeled and mashed (about 1 1/2 cups)  
2 teaspoons baking powder  
2 teaspoons baking soda  
3 1/2 cups flour  
2 eggs  
1/2 cup water  
1/2 cup chopped macadamia nuts, (reserve 2 tablespoons for the topping)  
1/4 cup raisins (optional)  
1/4 cup shredded coconut (optional)

Preheat the oven to 350 degrees F. Grease and flour a 9-inch round cake pan or a loaf pan.

In the bowl of an electric mixer, cream together the butter and sugars until smooth. Add the bananas and beat for 1 minute. Sift the bak-

ing powder and baking soda into the flour, and stir into the banana-butter mixture. Add the eggs and the water, and beat for 1 minute. Stir in the nuts, and the raisins and coconut, if desired.

Pour the batter into the prepared pan and sprinkle with the reserved nuts. Bake on the middle rack of the oven for 35-45 minutes, or until a toothpick inserted in the middle comes out clean. Remove from the oven and let cool on a wire rack. Yield 1 loaf.

### KAHUKUA SHRIMP ON A STICK WITH WASABI COCKTAIL SAUCE AND PAPAYA-MINT RELISH

1 cup Papaya-Mint Relish (recipe follows)  
1 pound extra-large shrimp (about 16 to 20), peeled and deveined  
Salt and freshly ground pepper to taste  
1/4 cup peanut oil  
Wasabi Cocktail Sauce:  
2 tablespoons powdered wasabi  
2 tablespoons water  
2 ketchup  
2 tablespoons prepared horseradish

### PAPAYA-MINT RELISH

1 large ripe papaya, peeled and seeded, and diced  
1 tablespoon julienned fresh mint leaves  
1 tablespoon julienned fresh cilantro  
1 tablespoon seeded and minced jalapeno  
1 to 2 teaspoons seeded and diced red bell pepper  
1 teaspoon finely minced Maui (or sweet) onion  
Juice of 1 lime  
Salt and freshly ground pepper to taste

Thoroughly combine all ingredients in a mixing bowl. Refrigerate for 1 hour. Makes about 1 cup.



Roy Yamaguchi

Sear the shrimp on the grill for about 1 minute per side, or until cooked through. Place 2 tablespoons of cocktail sauce in each serving bowl and arrange 4 or 5 skewers in each bowl. Serve with the Papaya-Mint Relish on the side. Serves 4.

### SEARED AHI WITH PASSION-FRUIT SHRIMP SALSA

Passion-Fruit Shrimp Salsa (recipe follows)  
4 ahi tuna steaks, about 7 ounces each  
3 tablespoons peanut oil  
Salt and freshly ground pepper to taste

### PASSION-FRUIT-SHRIMP SALSA

1 ripe passion fruit  
4 or 5 extra-large shrimp, (about 4 ounces), peeled, deveined, and diced  
2 teaspoons olive oil  
1/4 cup finely minced Maui onion (can substitute OSO Sweet or other sweet onion)  
1/2 cup peeled, seeded, and finely diced tomatoes  
2 tablespoons finely sliced scallions  
1 teaspoon finely minced fresh cilantro  
1 teaspoon Tabasco sauce  
Salt and freshly ground pepper to taste

Scoop out the pulp from the passion fruit and press through a fine sieve. Reserve the juice (about 1/2 tablespoon).  
Cut the shrimp in the olive oil and sear in a skillet over high heat until cooked through. Transfer to a stainless steel mixing bowl, add the passion fruit juice and the remaining ingredients, and toss well to combine. Makes about 1 cup.

## Chef Larry Janes answers more reader requests

See Chef Larry Janes' Taste Budd column on Taste front.

Beth from Canton called after reading a recipe in Taste for a low-fat chocolate cake calling for Dutch processed cocoa. She wanted to know what it is, and where she could get some. Dutch processed cocoa is alkalinized to make the cocoa less bitter and much darker in color. It's available at Kitch'n, Glamor stores and at cake decorating shops. It also might be available at some of the better upscale grocery stores.

Speaking of great cake decorating, check out the Baker's Acre in Wayne on Michigan Avenue (just east of Wayne Road) for a great selection of cake decorating supplies and real friendly service. (313) 722-4110.

Ida Baxter of Southfield called hoping I might shed a little light on making soups in a refrigerator or cover and chill outside on a cold day until the fat rises to the top. Skim off fat and remove. Heat broth until barely warm.

## Winter fillings make shortcake a year-round favorite

Most folks think about enjoying shortcake only in the summer. What a shame to relegate such a treat to one short season. By taking advantage of winter fruits like pears, apples, cranberries and dried apricots, shortcake can be a winter highlight.

"Many people call any kind of cake topped with fruit and whipped cream shortcake," said Linda Carman, Martha White baking expert. "However, in the South, traditional shortcake is simply a dressed-up biscuit. It's buttery, sweet and enriched with an egg. And shortcake, which is really just fruit and biscuits, can be served anytime, not just for dessert. They make a festive statement for breakfast, brunch, late lunch or light supper."

Here are some recipes to try.

Combine flour and sugar. Cut in butter until mixture resembles coarse crumbs. Beat egg in measuring cup; add enough milk to make 1/4 cup. Add to flour mixture and stir with a fork. Turn out onto a lightly floured board or pastry cloth; knead just until smooth. Roll dough out about 1/4-inch thick and cut with floured cutter or with a knife in desired shapes. Place on lightly greased baking sheet. Bake 9 to 12 minutes. Makes 8 to 10 shortcakes.

**APPLE SAUSAGE SHORTCAKE**  
1 package (10 to 12 ounces) breakfast sausage links, cut into 1-inch pieces  
3 large Golden Delicious apples, peeled, cored and coarsely chopped  
1/2 cup maple or maple-flavored syrup  
Rich Biscuit Shortcakes

**PEAR CRANBERRY SHORTCAKE**  
2 tablespoons butter or margarine

2 cups water  
1/2 cup sugar  
2 tablespoons butter or margarine  
1/2 teaspoon vanilla  
Rich Biscuit Shortcakes (prepared with Tip for almonds and Note for drop biscuits)  
Cream Cheese Filling (follows)

Combine apricots and water in medium saucepan. Bring to a boil. Reduce heat, cover and cook until apricots are tender, about 15 minutes. Stir in sugar and butter. Simmer until thickened, about 30 to 40 minutes. Cool to room temperature. Stir in vanilla. Split shortcakes, fill and top with fruit and cream cheese filling. Makes 8 servings.

**PEAR CRANBERRY SHORTCAKE**  
2 tablespoons butter or margarine

4 medium pears, peeled, cored and sliced  
1 cup fresh or frozen cranberries  
1/2 cup sugar  
1/4 cup orange juice  
Rich Biscuit Shortcakes  
Heavy Cream

Melt butter in large skillet. Stir in pears, cranberries, sugar and orange juice. Simmer, stirring occasionally, until pears are tender and juice is thickened, about 20 to 25 minutes. Split shortcakes; fill and top with fruit mixture. Drizzle each serving with cream. Makes 8 servings.

**PEAR CRANBERRY SHORTCAKE**  
2 tablespoons butter or margarine

Warm maple or maple-flavored syrup, if desired

Cook sausage in large skillet until browned; drain. Stir in apples and cook until tender, about 5 minutes; keep warm. Just before serving stir

**PEAR CRANBERRY SHORTCAKE**  
2 tablespoons butter or margarine

in 1/4 cup maple syrup. Split shortcakes; fill and top with apple sausage mixture. Serve with additional warm maple syrup. Makes 8 servings.

Recipes from the Martha White Kitchen.

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## Make it a muffin morning

Muffins are the perfect breakfast bread for busy mornings because you can bake a batch on the weekend and tuck them into the freezer. Thirty seconds in the microwave oven, and you're out the door with a warm homemade muffin in hand.

Here's a recipe from Quaker Oats.

**BANANA-ORANGE OATMEAL MUFFINS**  
1 1/2 cups oatmeal quick or old-fashioned, uncooked  
1 cup all-purpose flour  
1/2 cup firmly packed brown sugar

1 teaspoon baking powder  
1/2 teaspoon baking soda  
1/2 teaspoon ground cinnamon  
1/4 teaspoon salt (optional)  
1/2 cup chopped dates or raisins  
1 carton (8 ounces) plain non-fat yogurt  
1/4 cup mashed ripe banana (about two medium)  
2 eggs whites or 1 egg, lightly beaten  
2 tablespoons vegetable oil  
1 1/2 teaspoons grated orange peel

Heat oven to 400 degrees F. Line 12 medium muffin cups with paper

baking cups or spray bottoms only with non-stick cooking spray. Combine dry ingredients including dates; mix well.

Add combined yogurt, banana, egg whites, oil and orange peel; mix until dry ingredients are moistened. Fill muffin cups almost full. Sprinkle with additional oats, if desired.

Bake 20-22 minutes or until golden brown. Makes 12.  
To freeze: Wrap muffins securely in foil or place in freezer bag; label and freeze.

To reheat: Place one muffin on microwave-safe plate. Microwave at High about 30 seconds.

## Try these tips for better braising

Here are some tips for better braising from the Michigan Beef Industry Commission.

- Browning the beef first gives the roast its rich color and flavor, but resist the temptation to turn up the heat and brown it quickly. The key is to brown the meat slowly and evenly.
- Use just a small amount of liquid, usually no more than 1 1/2 to 1 3/4 cup.
- Be sure to cover the pan tightly

and keep it covered, so the steam can gently cook the meat until tender. Braising does take time, but very little attention. There's no need to stir or even lift the cover while the beef cooks.

Remember to simmer; do not let the liquid boil or the meat will toughen. When properly simmering, bubbles will form slowly and break apart just below the surface. To simmer, cook over low heat on top of the range or in the

oven at 300 to 325 degrees F.

The meat is done when it's fork tender. Insert a fork toward the end of the cooking time; if it goes in easily, the roast is ready to serve.

Flavor it your way! The cooking liquid can be your choice of water, broth, fruit or vegetable juice, wine, prepared sauce or a combination of these.

Information supplied by the Michigan Beef Industry Commission.

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Dynamic 'City Hall' is well-acted, significant

By BOB THOMAS. It's not uncommon happening on a city street: A shootout leaves three people dead. But this one has high repercussions. The victims are a New York City cop, a minor member of a Mafia family and a 6-year-old boy on the way to school with his father.

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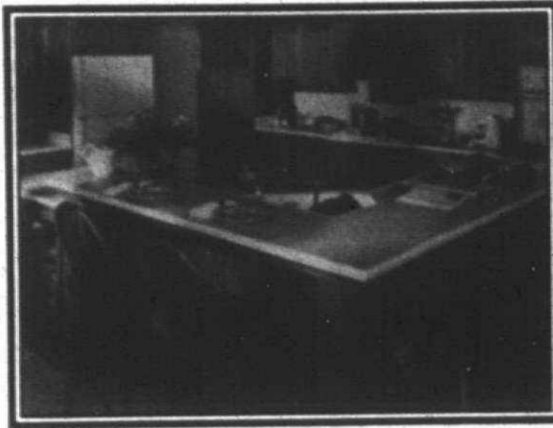
Table with multiple columns listing movie titles, theaters, showtimes, and ratings. Includes titles like 'Down Periscope', 'Up Close and Personal', 'Bottle Rocket', 'Heavy Metal', 'If Lucy Feels', 'Wilkaimer IV: Bloodline', 'The Sibirians', 'Fabio', 'Jackie Chan Rumble in the Bronx', 'The Muscle of a Superhero and the Charm of a Coned Man', 'The Bronk', 'The Scorpion of a Cheerfully Daft Order', 'Jackie Chan is the Best Mean Action Hero', 'The Bronk', 'The Scorpion of a Cheerfully Daft Order', 'Jackie Chan is the Best Mean Action Hero'.



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MONDAY, FEBRUARY 26, 1996

CANTON  
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SCENE

Tigers at Wonderland

Fans will have an opportunity to meet Tiger alumni Jim Price, Gates Brown and Dave Rozema, along with Tiger mascot Paws, from 1-3 p.m. Saturday at Wonderland Mall in Livonia.

Fans can also win prizes and play the pitch-accuracy game.

Semi-pro football

Player registration for the Wayne County Twisters, a semi-professional football team, will be 3 p.m. Sunday, March 3 at the Omega Restaurant, on the corner of Michigan Avenue and Second Street in Wayne (parking in the rear of the building off Sims Street).

All players must be registered before trying out. For more information, call Aaron Brothers at (313) 359-3457, Glenn Brothers at (313) 981-7141 or Kevin Bradford (419) 6245-1850.

Spring Tonic clinic

Players and coaches of high school, junior high, CYO and little league football are invited to participate in the fourth annual Spring Tonic Football Clinic, 9 a.m. to 3 p.m. Saturday, March 16 at Madison Heights Bishop Foley High School.

The cost is \$15 per player or \$18 per coach. For more information, call Walt Bazylewicz from 8 a.m. to 8 p.m. at (810) 544-0494.

All-American cage classic

The All-American Cage Classic is sponsoring youth basketball tournaments for grades 4-9, both boys and girls. Tournament games will be played at St. Clare Montefalco, Rochester Adams and Detroit Country Day.

The St. Clare Montefalco tournaments will be April 12-14 and April 19-21. Contact Bob Zaranek at (313) 885-9654 to register or for details.

The Adams tournament will be from April 12-14. Contact Mary Liszewski at (810) 363-1588 to register or for details.

The Country Day tournament will be March 29-31. Call Kurt Keener at (810) 357-4140.

Winners of these tournaments have the opportunity to advance to regional and national tournaments. Registration for the above tournaments is cut off 30 days prior to tournament's starting date.

Softball registrations

The Canton Parks and Recreation Services will have registrations for its men's, women's and co-ed softball leagues from Feb. 27 through April 4 at the Canton Parks and Recreation Services office.

Cost for men's teams is \$275 (four non-residents maximum per team). Returning teams register from Feb. 27-March 8, new teams register from March 11-22.

The cost for both women's and co-ed teams is yet to be determined, but both will include a \$50 refundable forfeit fee (six non-residents maximum per team). Women's teams may register from March 1-April 4. Returning co-ed teams may register from Feb. 27-March 8; new co-ed teams may register from March 11-29.

The co-ed and women's leagues are run jointly with the City of Plymouth Parks and Recreation Services. For more information, call (313) 397-5110.

Canton Softball Center starts its softball league seasons Sunday, April 14. The 14-game season (single games and double-headers) costs \$496 per team, plus a refundable forfeit fee and umpires fee. Men's, women's and co-ed leagues are offered. There are no residency requirements. Call (313) 483-5600 for details.

Canton Softball Center's tournament schedule begins Friday, April 12 with the Early Bird Tournament. There is a four-game guarantee in the round-robin format for men, women and co-ed teams. Entry fee is \$125 (plus umpires). Call (313) 483-5600, ext. 103 or 104 for details or to be added to the tournament mailing list.

Baseball, softball sign-up

The Plymouth-Canton Junior Baseball League will have its final registration for the upcoming season Wednesday, March 13 in the Canton HS cafeteria.

For more information, call Milt Thackaberry (453-2040) or Tom Albery (455-1402) for baseball, or Tom Modole (455-3422) for softball.

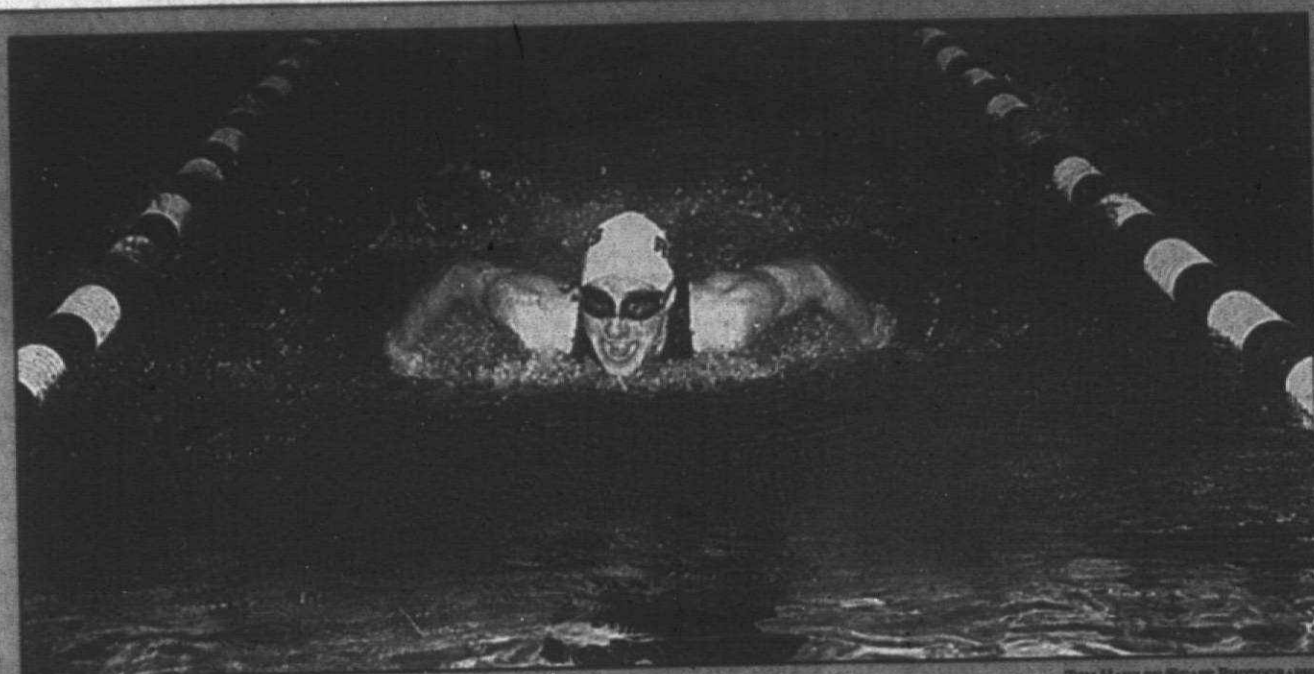
Run for Caryn Casaz

The first annual 5-kilometer Run For The Heart, honoring the memory of Caryn Casaz who was killed by a drunk driver, will start at 9 a.m. Saturday, June 15 at Merriman Hollow in Hines Park.

Proceeds will benefit the Wayne County Chapter for Mothers Against Drunk Drivers. Race day registration is from 8-8:45 a.m.

The cost is \$15. T-shirts and certificates will be awarded.

For more information, call (313) 721-8181.



TOM HAWLEY/STAFF PHOTOGRAPHER

Only winner: Salem won the WLAA championship again on Saturday, but the Rocks won just one event — Mark Dettling in the 100-yard butterfly (left). It was the Rocks' depth that proved to be the difference.

Salem's depth drowns foes



BY C.J. RISAK  
STAFF WRITER

A year ago, Plymouth Salem won just three of the 12 events at the Western Lakes Activities Association championship swim meet and still captured their third-straight title.

This season, the Rocks outdid themselves — and the entire WLAA — once again. Despite winning just one event at the championship meet, they collected another title.

That's four in a row, if you're counting, and 10 in the WLAA's 14 years.

"You have to have a plan," Salem coach Chuck Olson said. "Our plan was to shave for state meet. I'm excited we could do what we did here without shaving. We got one relay qualified (for state) — I can live with that."

What Plymouth Salem coach Chuck Olson did with his team preparing it for the Western Lakes Activities Association finals was a calculated risk — but with the depth of talent the Rocks have displayed all season, he figured the risk to be a small one. He was right.

"We just had a little too much balance for everybody."

Guess they must have. The Rocks scored 441 points, beating runner-up Livonia Stevenson by 50. The Spartans were perhaps the biggest surprise of the meet, beating third-place North Farmington by a single point, despite having just seven swimmers qualify for Saturday's finals (stats on 4C).

"It's incredible," said Stevenson coach Doug Buckler. "For a team of 13 kids, with seven in the finals, to pull out second place... what a great group of kids."

Salem's only win came in what, on a state-qualifying scale, was the slowest event of the meet: the 100-yard butterfly. Mark Dettling won it for the Rocks (55.84), and teammate Tim Buchanan finished second (55.91) — state qualifying is 55.59.

Every other event had at least one finisher beat the qualifying standard.

Salem's 200 medley relay did make the state cut, finishing fourth in 1:42.40. Stevenson's team of Brian Butrico, Ted Burmeister, Mark Sgriccia and Chad Crosby won the event in 1:40.50.

There were two individual event double-winners in the meet: Livonia Churchill's Mark Campbell, in the 100-yard (48.88) and 200-yard (1:47.07) freestyle, both bettering the state cut; and Northville's Jeff Sieving, who set new league records in the 50-yard free (21.70) and the 100 breaststroke (59.83), again, both better than the state cut.

"I was real happy," said Campbell afterward. "I usually do my best at league meet — I'm a big meet swimmer."

There was another incentive. "I hadn't qualified for state in either," Campbell said.

Every team had similar incentives, but none hit as many as the Spartans. They qualified two relays (the 200 and 400 free), Keith Falk in the 200 individual medley, Brian Butrico in the 100 backstroke and

Ted Burmeister in the 100 breaststroke Saturday.

Falk was a winner in the 500 free (4:55.72), an event he had previously qualified for state in. Other individual event winners were Northville's Evan Whitbeck in the 200 IM (2:00.79), Walled Lake's Casey Guntaviller in diving (479.40 points) and North Farmington's Dan Gabriel in the 100 backstroke (55.52).

North's Gabriel, Brian Rejdl, Jason Speer and Pat Duthie won the 400-free relay (3:20.27, making state cut), and Northville's Chris Anderson, Craig Sieving, Jeff Sieving and Whitbeck won the 200 free relay (1:30.17).

In the swimmers-to-watch category, Canton's Alex Rotgers was a leader. The freshman qualified for state in both his individual events, the 200 IM (2:02.01), in which he finished third, and the 100 breast (1:01.98), in which he placed fifth.

The 100 breast was the fastest race of the meet. Sieving's league-record swim went easily, but the time difference between the four swimmers from second to fifth was just .12 of a second.

One and out

John Glenn ousts Salem in playoff opener

BY NEAL ZIPSER  
STAFF WRITER

With 1:40 remaining in Friday's game against visiting Plymouth Salem, Westland John Glenn nursed a 79-67 lead.

The Rockets' Louis Hartwig, fresh off the bench, heaved up a three-pointer to the chagrin of Glenn coach Mike Schuette, who wanted his Rockets to take time off the clock.

With Schuette turning away to the crowd with a disgruntled look on his face, the shot swished through.

It was that kind of night for the Rockets.

Glenn's offense was in high gear as it beat Salem 88-71 and advanced to

BASKETBALL

Tuesday's second round of the Western Lakes Activities Association boys basketball playoffs.

"John Glenn played superb," Salem coach Bob Brodie said. "They tore apart our zone. They tore apart our man. They scored in their half-court game and they scored in transition."

The Rockets outburst was led by the one-two punch of senior guard Albert Jones and junior forward David Jarrett. Jones poured in 33 and Jarrett 18 as Glenn shot 50 percent from

the floor (36-of-72)

Jones (14) and Jarrett (11) scored 25 of Glenn's 27 second-quarter points, which helped the Rockets extend a 21-18 lead after the first quarter to a comfortable 48-36 advantage at halftime.

"There's way more of this to come," warned Jarrett, who also had 10 rebounds, six assists and three blocks. "It's playoff time and it's time for us to step up. We want Plymouth Canton."

However, Glenn (12-5) must first get by Northville (13-4) in the semifinals. Tip-off is 7 p.m. Tuesday at

See HOOPS, 4C

No match: Chiefs rip Warriors

Good defense. It's not only hard to beat, but in basketball it very often is good offense.

It's a philosophy practiced by Plymouth Canton and a main reason why the Chiefs are holding down the No. 7 spot in the state rankings.

Canton displayed a strong defense again Friday night in drumming Walled Lake Western out of the Western Lake Athletic Association playoffs with a 69-36 decision.

Top-seeded Canton moves on

See CANTON, 4C

Rocks ambushed in WLAA semifinals

BY BRAD EMONS  
STAFF WRITER

There wasn't enough Pepto-Bismol to pass around Saturday at the Western Lakes Activities Association volleyball tournament.

It was an "Upset Special" as underdog Livonia Stevenson earned its first title since 1993 with a 15-13, 15-8 victory over rival Livonia Churchill in the finals at Walled Lake Central.

Both teams pulled off shocking victories in the semifinals.

Defending champion Plymouth Salem, which had not been defeated in a league match since 1993, lost to Churchill in three games, while state-ranked Central (40-7 overall) fell to Stevenson, also in three.

"I'd say I'm shocked and surprised," said Stevenson third-year coach Kelly Graham, whose team is now 21-9-13 overall. "I didn't think we'd make it to the finals because Salem and Central were the 'Big Wigs' in the league. And we were fortunate to beat Harrison in the quarterfinals. But after beating Central I had a good feeling."

Senior outside hitter Kristi DiBasio was all over the floor throughout the day for the Spartans. She had eight kills in the final against Churchill.

Churchill, meanwhile, was hitting on all cylinders against Plymouth Canton and Salem in the

elimination rounds.

The Chargers were impressive in the opening game against Salem, winning 15-7. But the Rocks (41-7-2 overall) got going in the second behind the fierce hitting of 6-foot senior Shellye Sills. Salem won that one, 15-11.

Salem's momentum carried over into the third as the Rocks jumped to a 7-1 lead, but Churchill roared back for a 15-12 victory.

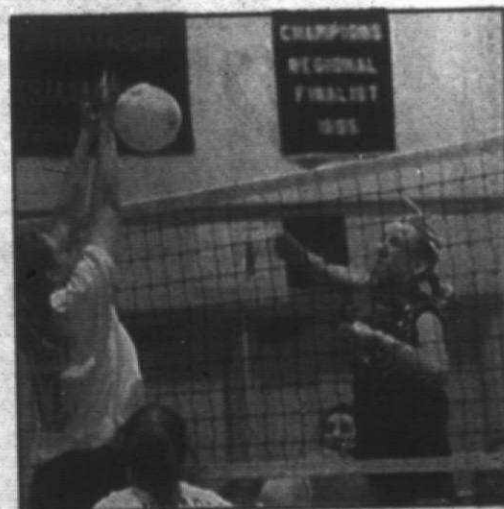
"We gave up too many quick points off their serves," Salem coach Brian Gilles said. "And we haven't seen a team do that to us since early January."

"Churchill served well and we quit passing the ball. We missed some key serves early and late."

"But they (Churchill) played well. They moved their game up a level. I thought we'd pull it out, but it just didn't happen."

Churchill eliminated Canton in the previous round, 15-8, 15-7.

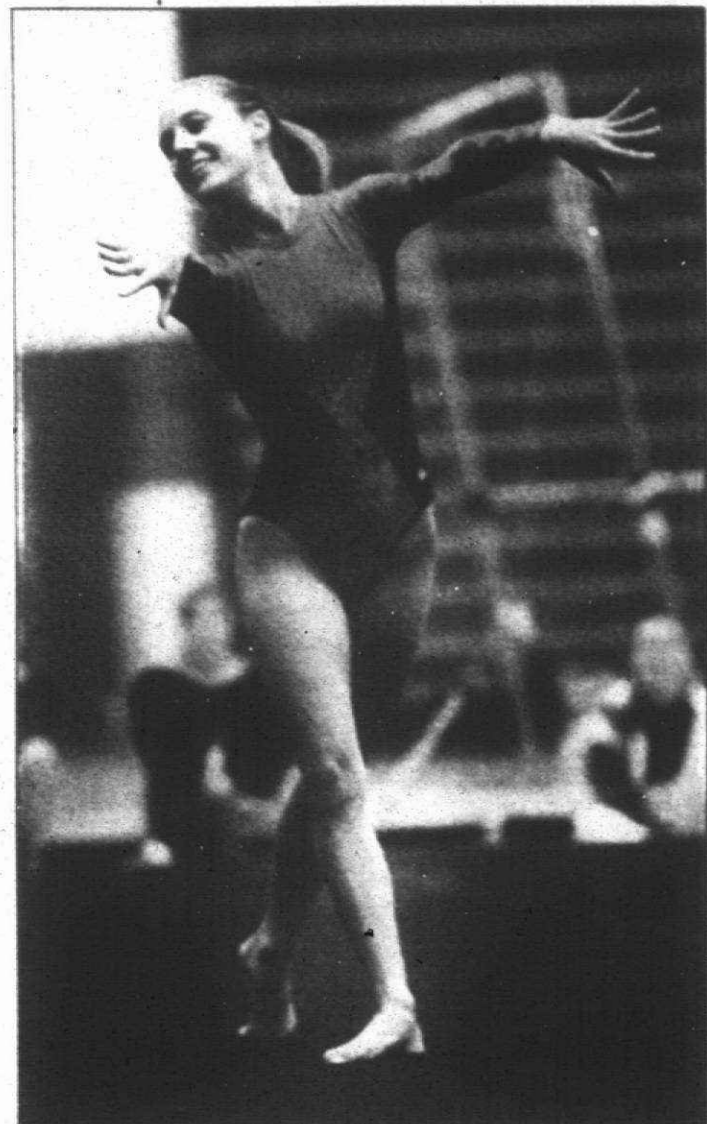
"I you give them errors, they'll capitalize on them," said Canton first-year coach Steve Anderson, whose team is 20-13-6 overall. "In the last three games in pool we just played awesome. I subbed 14 different kids in the games versus Central (8-15, 16-18 losses). We used JV kids we just brought up and non-starters. We just tried to slow the game down."



TOM HAWLEY/STAFF PHOTOGRAPHER

Blocked: Salem's Shellye Sills (right) launches a kill attempt, but it's blocked by Churchill's Megan McGinty.

# Canton gains 2nd-straight WLAA title



BY C.J. RISAK  
STAFF WRITER

One thing that makes Plymouth Canton the top candidate to end Holland's recent domination in Class A gymnastics is something each team searches for: a mid-season boost.

Seasons drag — which results in athletes losing their mental edge. What most coaches search for is that certain something to reignite their team, something to give them a lift.

What the Chiefs got at mid-season not only boosted their team, but had to depress their counterparts, particularly in the Western Lakes Activities Association. That's the effect a Kately Gilles — who won the individual all-around state championship two years ago as a freshman — can have.

Gilles showed why Thursday in the WLAA League Finals, which Canton hosted — and won, outscoring favored Northville, Novi 142.35 to 140.30. Hartland was third with 137.50, with Plymouth Salem edging Westland John Glenn for fourth, scoring 134.855 to the Rockets' 134.850.

Despite a mental mistake in

## GYMNASTICS

her best event, the vault, Gilles easily won the all-around, piling up 37.05 points. But what assured the victory was the second-place finisher in the all-around — Canton's Kim Nowak, with a career-best 35.6.

So the Chiefs not only got a mid-season jolt with Gilles' return, but also a bonus end-of-season boost from Nowak. And that should cause some concern for two-time defending champion Holland.

"Seassas," was Nowak's sizzling description. "We're on fire!" Gilles was no less confident in sizing up the state final. "They don't know what's waiting," she said, referring to Holland. "We're awesome — and we're gonna win it!"

First, however, comes the regional, which Canton hosts Saturday at noon. The top three teams advance to the state finals, which will be Friday, March 8 at Troy HS. The state individual championships will be the next day (March 9) at Troy, with Division II in the morning and Division I

in the afternoon.

That's Canton's second-straight league title placed Canton coach John Cunningham, to be sure, but no more than the reasons why.

"We lost 1.75 points" on mistakes, he said, referring to Gilles' mental miscue on vault that cost her half-a-point, dropping her to ninth in the event, and a fall by Eric Wall. "But with these kids, they can leave it behind. They can just say, 'OK, I messed up. I'll do better.'"

The event that won it for Canton, Cunningham felt, was the floor exercise. "We went out and kicked butt on the floor," he said.

Indeed, with Gilles finishing second (9.4), Wall fourth (9.3) and Nowak fifth (9.25), the Chiefs were impressive in floor. But then again, they had four finish in the top seven in the uneven parallel bars and three in the top seven in the balance beam.

Gilles won both, scoring 9.45 in the bars and 9.55 in the beam. Nowak was third in beam (9.05) and sixth in bars (8.75), with Wall placing seventh in both (8.7 in beam, 8.65 in bars).

Canton's depth played a large

role, too. The Chiefs outscored all their WLAA rivals in the bars and floor, and finished second to Northville-Nowi in the vault.

Salem got a strong performance from Kristin Kosik, who won the vault (9.1) and was third in floor (9.35). Kosik was seventh in the all-around (35.05).

The winner in floor was Hartland's Holly Davis (9.45), whose all-around total of 35.56 placed her third.

Thursday's result made Gilles' decision to return to the team a gratifying one. She had decided after last season that it might be best for her to compete at the club level this year, instead of high school.

But: "I just wasn't enjoying club. The first two years of being on the (Canton) team — I missed that. At club, it's more individual."

Her return, plus the improving skills of Nowak, Wall and several other Chiefs, have supplied Canton with the tools necessary to realize its singular goal. And it shouldn't be difficult to guess what that is.

**WESTERN LAKES ACTIVITIES ASSOCIATION GYMNASTICS FINAL Thursday at Plymouth Canton**

Final team standings: 1. Plymouth Canton, 142.35; 2. Northville-Nowi, 140.3; 3. Hartland, 137.5; Plymouth Salem, 134.855; 5. Westland John Glenn, 134.85; 6. Farmington, 135.65; 7. Walled Lake, 124.5; 8. North Farmington, 110.8.

**Individual results**

All-around: 1. Kately Gilles (C), 37.05; 2. Kim Nowak (C), 35.6; 3. Holly Davis (H), 35.55; 4. Stacey Williamson (N), 35.35; 5. Sarah Nolan (F), 35.20; 6. Eric Wall (C), 35.10; 7. Kristin Kosik (P), 35.05; 8. Nicole Pelletier (N), 34.85; 10. Kristin Griseto (H), 34.6.

Vault: 1. Kristin Kosik (P), 9.1; 2. Michelle Pelletier (N), 9.0; 3. Brooke Larson (P), 8.9; 4. Stacey Williamson (N), 8.8; 5. Gina Spinazze (N), 8.75; 7. (tie) Mary Essary (N), 8.7; 8. (tie) Carly Lamb (H), 8.65; 9. Kristin Kosik (P), 8.6; 10. (tie) Shelley Underwood (G), Kristin Griseto (H), 8.55; 10. Jessica Bueh (K), 8.5.

Floor exercise: 1. Holly Davis (H), 9.45; 2. Kately Gilles (C), 9.4; 3. Kristin Kosik (P), 9.35; 4. Eric Wall (C), 9.3; 5. Kim Nowak (C), 9.25; 6. Zoe Yockey (P), 9.2; 7. (tie) Kristin Griseto (H), Michelle Pelletier (N), 9.1; 9. (tie) Gina Spinazze (N), Stacey Williamson (N), 9.05.

**Prep boys basketball**

Thursday, Feb. 27

Dearborn at Redford Union, 7 p.m.  
Liv. Franklin at Farmington, 7 p.m.  
Liv. Church at Farmington, 7 p.m.  
F.H. Harrison at Plymouth, 7 p.m.  
W.L. Western at Liv. Stevenson, 7 p.m.  
Liv. at S.H. Roper, 8 p.m.  
Ph. Canton at W.L. Centre, 7:30 p.m.

Friday, Feb. 28

Liv. Franklin at Liv. Church, 7 p.m.  
N. Farmington at Farmington, 7 p.m.  
John Truman at Garden City, 7 p.m.  
Grosse Ile at Wayne Memorial, 7 p.m.

**Women's college basketball**

Wednesday, Feb. 28

Redford, Canton, College Playoffs  
Henry Ford Alpena 1st round winner at Schoolcraft CC, 7:30 p.m.

Thursday, Feb. 29

at Redford Ice Arena (Redford Catholic Control-Holt)

Monday, Feb. 26: (A) Redford Catholic Control vs. Redford, 7:30 p.m.  
Tuesday, Feb. 27: (C) University of Detroit vs. (B) Southland-Livonia, 5:30 p.m.; (D) Brother Hill Livonia vs. (E) Walled Lake Western, 7:30 p.m.  
Wednesday, Feb. 28: Birmingham Brother Rice vs. A. 5:30 p.m.; B. 7:30 p.m.; C. 9:30 p.m.; D. 11:30 p.m.  
Thursday, Feb. 29: A. 5:30 p.m.; B. 7:30 p.m.; C. 9:30 p.m.; D. 11:30 p.m.  
Friday, Feb. 30: A. 5:30 p.m.; B. 7:30 p.m.; C. 9:30 p.m.; D. 11:30 p.m.

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Best ever: Kim Nowak played a huge role in Canton's success, posting her best-ever all-around score, good enough to finish second in the WLAA.

**TAX SALE NOTICE**

This notice is issued under authority of M.C.L. Section 211.63, as amended.

On May 7, 1996, the \_\_\_\_\_ Wayne

County Treasurer will be selling delinquent real property tax liens on lands which have unpaid taxes for the year 1993. The sale will be held at the county seat in \_\_\_\_\_ Detroit

The property descriptions and total taxes to be offered at the tax sale will be published for three weeks in the \_\_\_\_\_ Michigan Citizen

on \_\_\_\_\_ March 3, 10, 17, 1996

Copies of the tax sale publication may be obtained by contacting the newspaper shown above.

Douglas B. Roberts  
State Treasurer

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# Madonna women advance to semis

Madonna University's smothering defense limited the Crusaders' offense in Thursday's first-round NAIA Great Lakes Sectional Tournament game. They built a 53-18 halftime lead, then outscored the Bulldogs 52-17 in the second half.

Every Crusader scored, led by Francine Williams' 18. The senior forward also recorded seven rebounds, six assists, five blocks and three steals. Stacy Lamphere added 17 and sophomore guard Courtney Senger poured in a career-high 11 points. Angie Negri and Erin Wiley chipped in with each.

The Bulldogs (4-24), who committed 31 turnovers, received 12 from Konya Hubbard.

"We wanted to play a solid game — especially on defense — and I think we did," Madonna coach Bill Potter said. "They had the number one and four leading scorers in the region and our goal was to shut them down (only 18 points between the pair)."

Madonna built a 33-18 lead by halftime and continued to pull away in the second half for its second-straight easy win in the Sectional Tournament. The Crusaders limited the Wolves to 7-of-27 shooting in the first half (25.9 percent), 19-of-60 in the game (31.7 percent).

Madonna built a 33-18 lead by halftime and continued to pull away in the second half for its second-straight easy win in the Sectional Tournament. The Crusaders limited the Wolves to 7-of-27 shooting in the first half (25.9 percent), 19-of-60 in the game (31.7 percent).

# A different look

## Pitching, defense hold the key to Crusaders' hopes

People wandering past Madonna Park while a game's going on this spring may wonder who's using the field, and if Mike George — the Madonna University baseball coach — knows about it.

The reason for their puzzlement will be the kind of game being played. No balls flying over the fence every inning or so, no double-digit numbers on the scoreboard... who are these guys?

The answer is, first of all, George will know about the game because one of the teams on the field will be his.

What all this means is the game will be different for the Fighting Crusaders this season. The winners of the Great Lakes Independent Section last season won't be thumping the ball like they have in the past because, well, most of the big ball-thumpers are gone.

Madonna hit 40 homers as a team last season. Gone are the players who produced 31 of them — as well as 202 runs batted in.

"We didn't lose a lot in numbers," George said of the seven players gone from last season's 39-25 team. "But we lost a lot."

Don't think that doesn't mean the Crusaders can't match — or surpass — last year's win total, however. The difference is the team's strengths have shifted.

Others who will spend considerable time on the mound are junior Eric Butler and sophomore Jason Dubej, both right-handers. Butler was 1-1 last year with a 3.46 ERA and a team best three saves; Dubej was 5-2 with a 3.53 ERA.

What should help make the pitching more effective is the defense behind it. Dan Taylor, a junior, returns for his third year of starting at shortstop. Taylor committed 12 errors last season and hit .333, with three homers and 26 RBIs.

Also back is junior third baseman Kurt Wilczynski, who hit .338 with 35 RBIs and a team-high 18 doubles. However, Wilczynski committed 21 errors — a number that will have to decrease if Madonna is to be competitive.

While the left side of the infield returns intact, the right side, along with the Crusaders' top two catchers and two talented starting outfielders, must be replaced.

Sophomore Jeff Gutt (Redford Catholic Central), who batted just 29 times last season (hitting .207), is currently the top choice at first base. Eric Marcotte, a sophomore transfer who played at Madonna — three left-handers: sophomore Mark Serra, who's battling for a starting role, and freshmen Mitch Jabczynski (from Novi HS) and Eric Crawford (Livonia).

Behind the plate, George has just two choices, both lacking experience: freshmen Delano Voletti (Redford/Dearborn Divine Child) and Daryl Rocho, with Voletti the current favorite.

Returnee Shawn Penczak, a junior who hit .336 and had 19 RBIs, is scheduled for left field. Sophomore Kevin Foley, who saw limited action last season (31 at-bats) but was second on the team in stolen bases (12-of-14), is slated to start in center, with sophomore Pete Quinn (Redford/Thurston), a part-time starter last season (.264, three HRs, 19 RBIs), in right.

"Our defense is definitely our strong point," said Taylor. "Our top four home run hitters didn't return, so we've got to do all the fundamentals."

One other thing Madonna won't have: seniors. There are nine juniors, and they'll have to provide the leadership.

For the Crusaders, that life begins again Friday, when they play a double-header against NCAA II Eckard College (from St. Petersburg, Fla.) in Tampa. They follow that with single games against Malone College and Moravian College Sunday in Tampa.

# SC earns 2nd seed

Schoolcraft Community College tuned up for the Michigan Community College Athletic Association's women's basketball playoffs Wednesday night by trimming Oakland Community College 65-45 in their final regular-season game.

Amy Pietila collected 30 points plus 11 rebounds while Shellah Coulter contributed 11 points and nine boards as the Ocelots upped their record to 17-9 overall and 7-5 in the league. Coulter also blocked four shots and Pietila had five assists.

Shawna Greene had 13 points as the visiting Raiders ended their season 8-14 overall and 3-9 in the league.

The victory was an important one for SC: It earned the Ocelots the second seed in the MCCA's Eastern Conference Tournament, behind regular-season champion St. Clair (9-3). SC tied Henry Ford for second at 7-5, but by splitting their regular-season series with both Henry Ford and St. Clair (Henry Ford lost twice to St. Clair), the Ocelots got the higher seed.

Which means they get a first-round bye. SC will host the winner of Monday's Alpena-Henry Ford game at 7:30 p.m. (tentative) Wednesday. The winner of Wednesday's game advances to the MCCA's Final Four, hosted Friday and Saturday by St. Clair.

Oakland CC 106, SC 96 (men): Derrick White came off the bench

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NEW BALTIMORE & 948-0380  
30300 23 Mile Rd. (Near to I-96)  
ALLIANCE PARK & 888-8200  
1111 Allen Rd. (Interchange with Park Chief Ave.)  
LIVONIA & 818-4210  
1875 Michigan (2 blocks South of I-75)

CANTON & 981-8800  
4130 Ford Rd. (2 blocks West of I-75)  
SOUTHGATE & 388-0200  
13000 Eureka Avenue from Southgate Shopping Center  
YPSILANTI & 488-8001  
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<b>\$276**</b>	<b>\$6921.92**</b>

Monthly Use Tax: \$16.56  
Total Monthly Payment: \$302.58  
Refundable Security Deposit: \$300  
Customer Cash Down: \$1014.49  
Tax on Rebate & Down Payment: \$120.67  
Customer Pays: \$177.88  
RCL Cash: \$600.00  
STU EVANS LEASE CASH: \$400.00  
Total Due At Inception: \$6921.92  
Total Mileage Allowed: 24,000  
Mileage Penalty: 15¢/mile  
Closed End Lease: 123 Available at this Price  
144 at Similar Savings

#### 1996 TOWN CAR EXECUTIVE

4.6L EFI V8 engine, dual air bags, anti lock brakes, traction assist, aluminum wheels, power windows/locks/seats/mirrors & trunk, H-level elec. AM/FM cassette, anti theft alarm, leather interior.

<b>RETAIL LEASE 24 MONTHS</b>	<b>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</b>
<b>\$439**</b>	<b>\$10,867.44**</b>

Monthly Use Tax: \$26.54  
Total Monthly Payment: \$465.34  
Refundable Security Deposit: \$475  
Customer Cash Down: \$1829.59  
Tax on Rebate Money & Down Pay: \$272.78  
Customer Pays: \$300  
RCL Cash: \$3000  
Total Due At Inception: \$14,889.52  
Total Mileage Allowed: 24,000  
Mileage Penalty: 15¢/mile  
Closed End Lease: 139 Available at this Price  
63 at Similar Savings

#### 1996 CONTINENTAL TOURING PKG.

4.6L EFI V8 Intech engine, dual air bags, anti lock brakes. All speed traction control, JBL auto dim. mirrors/compass, memory profile system, virtual image cluster. Anti theft alarm, leather interior.

<b>RETAIL LEASE 24 MONTHS</b>	<b>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</b>
<b>\$439**</b>	<b>\$9900.72**</b>

Monthly Use Tax: \$26.54  
Total Monthly Payment: \$465.34  
Refundable Security Deposit: \$475  
Customer Cash Down: \$1829.59  
Tax on Rebate Money & Down Pay: \$272.78  
Customer Pays: \$300  
RCL Cash: \$3000  
Total Due At Inception: \$14,889.52  
Total Mileage Allowed: 24,000  
Mileage Penalty: 15¢/mile  
Closed End Lease: 139 Available at this Price  
63 at Similar Savings

#### 1996 MARK VIII

4.6L EFI V8 Intech engine, dual air bags, anti lock brakes, traction assist, JBL 10 disc changer, auto. dim. mirrors, memory seats and side view mirrors, anti theft alarm, leather interior.

<b>RETAIL LEASE 24 MONTHS</b>	<b>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</b>
<b>\$439**</b>	<b>\$10,433.68**</b>

Monthly Use Tax: \$26.54  
Total Monthly Payment: \$465.34  
Refundable Security Deposit: \$475  
Customer Cash Down: \$1829.59  
Tax on Rebate Money & Down Pay: \$272.78  
Customer Pays: \$300  
RCL Cash: \$3000  
Total Due At Inception: \$14,889.52  
Total Mileage Allowed: 24,000  
Mileage Penalty: 15¢/mile  
Closed End Lease: 16 Available at this Price  
48 at Similar Savings

#### 1996 GRAND MARQUIS GS

157 Pkg. 4.6L V8 engine, dual air bags, power windows/locks/driver's seat/mirrors, electronic AM/FM cassette, auto lamps, locking wire wheel covers.

MSRP.....\$21,695  
Stu Evans Disc.....\$1431  
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#### 1996 VILLAGER GS

691A Pkg. air conditioning, power windows/locks, anti lock brakes, speed control, 7 passenger seating, dual power mirrors.

<b>RETAIL LEASE 24 MONTHS</b>	<b>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</b>
<b>\$249**</b>	<b>\$6157.76**</b>

Monthly Use Tax: \$14.94  
Total Monthly Payment: \$303.34  
Refundable Security Deposit: \$300  
Customer Cash Down: \$995.60  
Tax on Rebate Money & Down Pay: \$118.73  
Customer Pays: \$164.49  
RCL & Dealer Cash: \$1000.00  
Total Due At Inception: \$2054.49  
Total of Payments Without Tax: \$10,536.00  
Total Mileage Allowed: 24,000  
Mileage Penalty: 15¢/mile  
Closed End Lease: 22 Available at this Price  
329 at Similar Savings

#### 1996 COUGAR

260 A Package 3.8L V6, dual air bags, power windows/locks/driver's seat & mirrors, speed control, electronic AM/FM stereo cassette, cast aluminum wheels.

<b>RETAIL LEASE 24 MONTHS</b>	<b>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</b>
<b>\$289**</b>	<b>\$7469.28**</b>

Monthly Use Tax: \$17.34  
Total Monthly Payment: \$356.34  
Refundable Security Deposit: \$325.00  
Customer Cash Down: \$1160.88  
Tax on Rebate & Down Payment: \$129.64  
Customer Pays: \$187.23  
RCL Cash: \$600.00  
Total Due At Inception: \$8933.36  
Total Mileage Allowed: 24,000  
Mileage Penalty: 15¢/mile  
Closed End Lease: 2 Available at this Price  
48 at Similar Savings

#### 1996 MYSTIQUE GS

371A package, defroster, power antenna, air, cassette, power windows & locks, light group, speed control, automatic, floor mats.

<b>RETAIL LEASE 24 MONTHS</b>	<b>RED CARPET LEASE ADVANCE PAYMENT PROGRAM 24 MONTHS</b>
<b>\$239**</b>	<b>\$6036.48**</b>

Monthly Use Tax: \$14.34  
Total Monthly Payment: \$293.34  
Refundable Security Deposit: \$275.00  
Customer Cash Down: \$918.79  
Tax on Rebate Money & Down Pay: \$100.28  
Customer Pays: \$600.00  
RCL Cash: \$600.00  
Total Due At Inception: \$5138.26  
Total of Payments Without Tax: \$5736.00  
Total Mileage Allowed: 24,000  
Mileage Penalty: 15¢/mile  
Closed End Lease: 4 Available at this Price  
21 at Similar Savings

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<h4>'94 RANGER XLT</h4> <p>Sharp, tough, cover all FM cassette, sliding rear window power mirrors, aluminum wheels, 72,000 miles, 90/40 split loading rear seats.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$194.43**</b></td><td><b>\$8890*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$194.43**</b>	<b>\$8890*</b>	<h4>'94 TEMPO GL</h4> <p>4.6L V8 engine, dual air bags, anti lock brakes, AM/FM cassette, cast aluminum wheels, 72,000 miles.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$199.00**</b></td><td><b>\$8890*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$199.00**</b>	<b>\$8890*</b>	<h4>'93 COUGAR XR7</h4> <p>3.8L V6, dual air bags, power windows/locks/driver's seat &amp; mirrors, speed control, electronic AM/FM stereo cassette, cast aluminum wheels, 10,000 miles, Stock #11064.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$209.92**</b></td><td><b>\$10,890*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$209.92**</b>	<b>\$10,890*</b>	<h4>'95 TRACER</h4> <p>Dual air bags, automatic, air, power windows/locks, AM/FM cassette, white-blue 10,000 miles, Stock #21193.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$221.65**</b></td><td><b>\$11,490*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$221.65**</b>	<b>\$11,490*</b>											
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<h4>'94 CAPRI CONVERTIBLE</h4> <p>Color: Red, black top, AM/FM cassette, dual air bags, power windows &amp; mirrors, 10k miles, 90/40 split loading rear seats.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$229.00**</b></td><td><b>\$10,490*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$229.00**</b>	<b>\$10,490*</b>	<h4>'95 AEROSTAR XL</h4> <p>4.6L V8 engine, dual air bags, anti lock brakes, AM/FM cassette, cast aluminum wheels, 10,000 miles, Stock #11064.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$239.00**</b></td><td><b>\$13,990*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$239.00**</b>	<b>\$13,990*</b>	<h4>'94 MUSTANG GT CONVERTIBLE</h4> <p>Leather, black top, dual air bags, 17" aluminum wheels, Red, Black, Multi-Use, Ready for spring.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$349.00**</b></td><td><b>\$19,250*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$349.00**</b>	<b>\$19,250*</b>	<h4>'93 GRAND MARQUIS LS</h4> <p>Dual air bags, power locks, windows &amp; driver's seat, compass, lamp, keyed entry, aluminum wheels, Stock # 21197 and 21154.</p> <table border="1"> <tr><td><b>RETAIL LEASE 24 MONTHS</b></td><td>or purchase for</td></tr> <tr><td><b>\$349.00**</b></td><td><b>\$14,890*</b></td></tr> </table>	<b>RETAIL LEASE 24 MONTHS</b>	or purchase for	<b>\$349.00**</b>	<b>\$14,890*</b>											
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<h4>SABLE LS</h4> <p>4.6L V8 engine, dual air bags, anti lock brakes, traction assist, aluminum wheels, power windows/locks/driver's seat &amp; mirrors, electronic AM/FM cassette, cast aluminum wheels, 10,000 miles.</p> <table border="1"> <tr><td><b>1994 Models</b></td><td><b>1995 Models</b></td></tr> <tr><td>18 to choose from</td><td>15 to choose from</td></tr> <tr><td><b>\$12,990*</b></td><td><b>\$14,590*</b></td></tr> </table>	<b>1994 Models</b>	<b>1995 Models</b>	18 to choose from	15 to choose from	<b>\$12,990*</b>	<b>\$14,590*</b>	<h4>VILLAGER GS</h4> <p>4.6L V8 engine, dual air bags, anti lock brakes, traction assist, aluminum wheels, power windows/locks/driver's seat &amp; mirrors, electronic AM/FM cassette, cast aluminum wheels, 10,000 miles.</p> <table border="1"> <tr><td><b>1995 Models</b></td><td><b>1994 Models</b></td><td><b>1995 Models</b></td></tr> <tr><td>4 to choose from</td><td>with drivers side air bag 17 to choose from</td><td>with drivers side air bag 8 to choose from</td></tr> <tr><td><b>\$14,390*</b></td><td><b>\$16,390*</b></td><td><b>\$17,890*</b></td></tr> </table>	<b>1995 Models</b>	<b>1994 Models</b>	<b>1995 Models</b>	4 to choose from	with drivers side air bag 17 to choose from	with drivers side air bag 8 to choose from	<b>\$14,390*</b>	<b>\$16,390*</b>	<b>\$17,890*</b>	<h4>'94 CONTINENTALS</h4> <p>Dual air bags, anti lock brakes, electronic remote control, power entry, power windows, dual power seats, leather, aluminum wheels.</p> <table border="1"> <tr><td><b>952A Package</b></td><td><b>Touring Package</b></td></tr> <tr><td>4 to choose from</td><td>11 to choose from</td></tr> <tr><td><b>\$18,890*</b></td><td><b>\$20,890*</b></td></tr> </table>	<b>952A Package</b>	<b>Touring Package</b>	4 to choose from	11 to choose from	<b>\$18,890*</b>	<b>\$20,890*</b>	<h4>'94 GRAND MARQUIS</h4> <p>4.6L V8 engine, automatic, overhead transmission, dual air bags, air conditioning, cruise control, power locks/windows.</p> <table border="1"> <tr><td><b>157A Package GS</b></td><td><b>172A Package LS</b></td></tr> <tr><td>5 to choose from</td><td>14 AT SIMILAR SAVINGS</td></tr> <tr><td><b>\$15,490*</b></td><td><b>\$17,890*</b></td></tr> </table>	<b>157A Package GS</b>	<b>172A Package LS</b>	5 to choose from	14 AT SIMILAR SAVINGS	<b>\$15,490*</b>	<b>\$17,890*</b>
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1992 SABLE LS <b>\$9980*</b>	1995 MARK VIII JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$27,990*</b>	1994 MARK VIII JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$20,790*</b>	1993 TOWN CAR SIGNATURE Leather, power windows, 30,000 miles, Jewel Green/Mocha leather, 90/40 split loading rear seats. <b>\$18,490*</b>	1993 TRACER L/S JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$8,690*</b>	1994 TOWN CAR Dual air bags, anti lock brakes, traction assist, high-level audio system, full power, window entry, chrome wheels, 10,000 miles, 90/40 split loading rear seats. <b>\$18,390*</b>	1994 TOWN CAR Dual air bags, anti lock brakes, traction assist, high-level audio system, full power, window entry, chrome wheels, 10,000 miles, 90/40 split loading rear seats. <b>\$18,990*</b>	1994 F-150 Hard to find 4 door, 7.3 liter turbo diesel, dual air bags, full power, automatic, 2 to choose from. <b>\$13,390*</b>	1994 F-350 CREW CABS Hard to find 4 door, 7.3 liter turbo diesel, dual air bags, full power, automatic, 2 to choose from. <b>\$25,890*</b>	1993 VILLAGER LS Leather, moonroof, CD, 10,000 miles, 90/40 split loading rear seats. <b>\$14,990*</b>
1993 CHRYSLER CONCORDE Full power, 4 door, 2.6 liter, 17,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$13,890*</b>	1995 COUGAR XR7 JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$15,590*</b>	1994 TAURUS "SHO" Jewel Green, Mothra leather, moonroof, premium sound, 10,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$11,990*</b>	1993 COUGAR XR7 JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$10,990*</b>	1990 GRAND MARQUIS LS Performance, leather, 17,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$8,790*</b>	1992 COUGAR JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$9980*</b>	1992 T-BIRD Power locks/windows, AM/FM cassette, aluminum wheels, Red/Gray, 41,000 miles, 90/40 split loading rear seats. <b>\$9890*</b>	1992 EXPLORER XLT 4x4 Automatic, 4 door, full power, Electric Rear/Gray cloth, 90/40 split loading rear seats. <b>\$15,890*</b>	1994 F-150 Full size, 4x4, Green/Gray, 21,000 miles, 90/40 split loading rear seats. <b>\$18,390*</b>	1993 VILLAGER "NAUTICA" Leather, moonroof, CD, 10,000 miles, 90/40 split loading rear seats. <b>\$17,590*</b>
1995 TRACER JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$11,490*</b>	1994 TOWN CAR SIGNATURE Full power, full luxury Silver/Gray leather, 10,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$20,590*</b>	1994 COUGAR XR7 JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$12,990*</b>	1992 GRAND MARQUIS LS Performance, leather, 17,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$11,790*</b>	1993 CONTINENTAL JBL, black/leather, 48 five speaker stereo, 11,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$14,990*</b>	1992 ESCORT GT Air, cassette, aluminum wheels, sport bucket seats, 42,000 miles, Green/Gray, 90/40 split loading rear seats. <b>\$6990*</b>	1993 GRAND MARQUIS LS Performance, leather, 17,000 miles, 90/40 split loading rear seats, 90/40 split loading rear seats, 90/40 split loading rear seats. <b>\$15,490*</b>	1993 F-150 PICKUPS Full size, 4x4, Green/Gray, 21,000 miles, 90/40 split loading rear seats. <b>\$14,890*</b>	1994 BLAZER Full size, 4x4, Green/Gray, 21,000 miles, 90/40 split loading rear seats. <b>\$18,390*</b>	1993 AEROSTAR XL Leather, moonroof, CD, 10,000 miles, 90/40 split loading rear seats. <b>\$11,790*</b>

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## CARport



### Lexus SC 400 delivers a good time

By Anne Fracassa  
Avanti NewsFeatures

When it was first hinted that Lexus would soon unveil a sports coupe, skeptics theorized it would be exactly what every other luxury car-maker had accomplished — just sticking two fewer doors on a sedan and giving it a couple of upgraded, sleek lines.

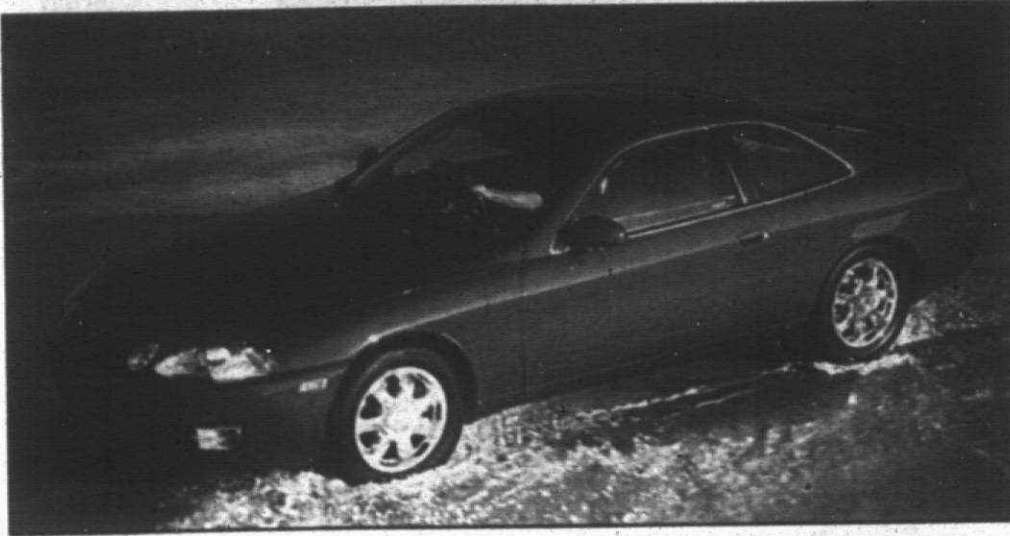
But hold your breath. The sporty SC 400 doesn't have the feel or look of a two-door sedan, or drive like one. The 1996 model is better than the average two-door sedan could ever dream of being.

Lexus' SC 400 is revolutionary enough to rearrange the way auto makers design vehicles for the 1990s and beyond.

Sort of what Ford Motor Co. accomplished with the aerodynamic, wrap-around look of the 1986 Taurus and Sable.

When Lexus and Toyota officials introduced their SC 400 a few years ago, they gave us a car that in years to come could become the symbol of unconventional design and innovation.

The traditional method of designing a car is to put it all on paper first, sketch after sketch, drawing



ROAD TEST  
By  
Anne Fracassa

after drawing, clay model after clay model and fiberglass rendering after fiberglass rendering — all the while enduring approval processes from designers, engineers, more designers and engineers and finally from the big guys at the top.

The SC 400's development team sidestepped more than 90 percent of the standard bureaucratic mumbo-jumbo and effectively and efficiently came up with a vehicle that's pure in design and flawless in execution.

The team succeeded in achieving a bold, distinct, unique design that was created by human touch — and,

accomplish this, started with clay models. Pencil never hit paper on this project.

And, instead of design teams arguing and compromising with engineering teams, both worked together to assure the design was functional and fun.

"This sort of cooperation just seems like common sense, but just take a look at some of the new cars on the road with humped fenders and hood bulges because the designers and engineers weren't talking to each other," said Dave Illingworth, a former Lexus general manager who moved up the corporate ladder at Toyota.

"As a result of this cooperation, we have one of the most dramatic designs ever to travel from the modeling studio to the production line — without losing an ounce of artistry, emotion or beauty."

Artistic, emotional and beautiful this SC 400 is, that's for sure. Chief Designer Dennis Campbell, who headed the project at Toyota's Calty Design Research team headquarters in California, said when a portion of the vehicle didn't fit the design, engineers simply found somewhere

else to put that part.

Quite an accomplishment. This is truly a four-wheel work of art. And the process that made it a reality and a machine to be driven on American soil may be remembered as a modern-day miracle.

A drive around city streets with this head-turning SC 400 can be an eye-opener. Front engine. Rear-wheel-drive. A 4.0-liter V8 EFI with 32 valves. Power has jumped to 260 horses. Zero-to-60 time is a mere 6.8 seconds. Redlines at 6,250 rpms. Eighteen city, 23 highway. U.S.-designed, built in Japan. And ABS is standard.

It's billed as a four-passenger, but realistically it's a two-passenger coupe. The SC 400 is marketed toward those who would like to move up from a mid-level Cadillac or low-end BMW, but can't afford an LS 400.

Everything under the sun is standard equipment in the SC 400, but don't faint from sticker shock. The high-thirty something price is something an on-the-move executive should try to afford.

Anne Fracassa is senior editor of Avanti NewsFeatures in Detroit.

1996 Lexus SC 400  
Vehicle class: Coupe.  
Engine: 4.0-liter V8.  
Mileage: 18 city / 23 highway.  
Where built: Japan.  
As tested: Around \$30,000.

If you'd like to see a particular model tested or if you have a car question, send Anne Fracassa a message at AVANTI 1054, Avanti's America Online mailbox... Or comment through the Internet at AVANTI1054@aol.com. Anne Fracassa is senior editor of Avanti News Features.

## AUTO REPAIR

### Listen to Your Car When You Think Something's Wrong

News USA

(NU) - Little kids cry when they're not feeling well. Adults wheeze or groan. How does your car tell you when something's wrong? In lots of ways, according to the Automotive Service Association.

If you suspect your car's not at its best, listen carefully. Describing the sounds you hear will help your automotive technician begin to diagnose the problem.

ASA suggests listening for...

- Booms that sound like a bass drum.
- Grinding, like metal rubbing against metal.
- Buzzing that sounds like a bee.
- Hisses, like the sound of air escaping from a tire.
- Rattling that sounds just like a child's toy.
- Squeaks, like rubbing on a glass surface.

Of course, be sure to pay attention to your dashboard malfunction indicator lights, strange smells, and handling and performance difficulties.

Here are some more signs of car trouble:

- Black, blue, gray or white smoke coming from the rear of the car or from under the hood.
- The car hesitates or there's a delayed response when you push the accelerator pedal.
- The car stalls at stop signs or red lights.
- The vehicle tends to pull to one side when traveling.

- The car vibrates.
- A sweet and steamy smell could be coming from leaking antifreeze.
- A sulfur-like odor (rotten eggs) could indicate emissions problems.

## Car Talk

When you talk with your technician, describe all the symptoms, no matter how large or small, and be sure to answer all of the technician's questions, no matter how irrelevant they may seem.

Be precise when describing your car's problem and use simple language. Technical jargon is best left to the technicians. Like a doctor, the technician will consider all the symptoms and begin to diagnose the problem.

Here's one more thing to keep in mind. Like people, cars benefit from regular checkups. Routine maintenance will save you time and money, and may prevent severe problems in the future.

With approximately 12,000 members worldwide, ASA is the largest not-for-profit trade association of its kind, serving automotive businesses performing mechanical, collision and transmission repair. Members agree to uphold a code of ethics dealing with fair pricing and reputable business practices. They can be identified by the red, white and blue ASA sign.

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716 Household Goods... SOFA... ENTERTAINMENT UNIT... NEED SPREADS...

732 Computers... IBM ACER... IBM ACER... IBM ACER...

751 Musical Instruments... PIANO... PIANO... PIANO...

784 Dogs... DACHSHUND PUPP... DACHSHUND PUPP... DACHSHUND PUPP...

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746 Hospital Equipment... BIONIC... BIONIC... BIONIC...

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748 Lawn Garden & Snow Equipment... GRASS... GRASS... GRASS...

749 Pools/Spa/Hot Tubs... SPA... SPA... SPA...

751 Medical Instruments... X-RAY... X-RAY... X-RAY...

752 Sporting Goods... GOLF... GOLF... GOLF...

780 Animal Services... CATS... CATS... CATS...

783 Cats... CATS... CATS... CATS...

784 Dogs... DOGS... DOGS... DOGS...

788 Household Pets... CATS... CATS... CATS...

789 Wanted to Buy... HOUSE... HOUSE... HOUSE...

750 Miscellaneous For Sale... TOOLS... TOOLS... TOOLS...

751 Medical Instruments... X-RAY... X-RAY... X-RAY...

752 Sporting Goods... GOLF... GOLF... GOLF...

780 Animal Services... CATS... CATS... CATS...

783 Cats... CATS... CATS... CATS...

784 Dogs... DOGS... DOGS... DOGS...

788 Household Pets... CATS... CATS... CATS...

716 Household Goods... BEDROOM... BEDROOM... BEDROOM...

716 Household Goods... END TABLES... END TABLES... END TABLES...

716 Household Goods... SOFA... SOFA... SOFA...

732 Computers... IBM ACER... IBM ACER... IBM ACER...

751 Musical Instruments... PIANO... PIANO... PIANO...

784 Dogs... DACHSHUND PUPP... DACHSHUND PUPP... DACHSHUND PUPP...

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824 Mini-Vans... AEROSTAR 1983... AEROSTAR 1983... AEROSTAR 1983...

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721 Bicycles... MOUNTAIN... MOUNTAIN... MOUNTAIN...

722 Building Materials... BRICK... BRICK... BRICK...

724 Business & Office Equipment... COPY... COPY... COPY...

721 Bicycles... MOUNTAIN... MOUNTAIN... MOUNTAIN...

722 Building Materials... BRICK... BRICK... BRICK...

724 Business & Office Equipment... COPY... COPY... COPY...

721 Bicycles... MOUNTAIN... MOUNTAIN... MOUNTAIN...

722 Building Materials... BRICK... BRICK... BRICK...

724 Business & Office Equipment... COPY... COPY... COPY...

721 Bicycles... MOUNTAIN... MOUNTAIN... MOUNTAIN...

722 Building Materials... BRICK... BRICK... BRICK...

724 Business & Office Equipment... COPY... COPY... COPY...

721 Bicycles... MOUNTAIN... MOUNTAIN... MOUNTAIN...

722 Building Materials... BRICK... BRICK... BRICK...

724 Business & Office Equipment... COPY... COPY... COPY...

721 Bicycles... MOUNTAIN... MOUNTAIN... MOUNTAIN...

722 Building Materials... BRICK... BRICK... BRICK...

724 Business & Office Equipment... COPY... COPY... COPY...

Just Announced! \$1000 rebate on Villager - Buy or Lease... HINES PARK LINCOLN-MERCURY... 40601 Ann Arbor Road in Plymouth at I-275

**828 Jeep/Jeep Truck**  
 1995 Grand Cherokee Limited, 4-door, 3.9L V6, CD player, leather seats, 15000 miles. \$11,900. Call: 313-552-1100.

**828 Jeep/Jeep Truck**  
 1995 Grand Cherokee Limited, 4-door, 3.9L V6, CD player, leather seats, 15000 miles. \$11,900. Call: 313-552-1100.

**830 Sports & Imports**  
 1995 Ford Mustang GT, 4-door, 5.0L V8, leather, 15000 miles. \$11,900. Call: 313-552-1100.

**830 Sports & Imports**  
 1995 Ford Mustang GT, 4-door, 5.0L V8, leather, 15000 miles. \$11,900. Call: 313-552-1100.

# Red Holman

## Mid-Winter BARGAIN BLAST



**1996 COROLLA** **1996 CAMRY DELUXE**

AM/FM cassette, air conditioning, power steering, wood dash, mud guards, rear spoiler, center console, Toyota security system, value package, four cylinder, five speed.

Rear defogger, AM/FM cassette, air conditioning, power windows and locks, center armrest, mud guards, rear spoiler, security system, wood dash, gpc package, four cylinder-automatic.

**WE HAVE THE ALL-NEW TOYOTA RAV 4 IN STOCK FOR IMMEDIATE DELIVERY!**

LEASE FOR **\$179.74\*** **\$234.47\***

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 Open Monday & Thursday 7-9; Tuesday, Wednesday & Friday 7-6:30

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**832 Antique/Classic**  
 1932 Buick Wildcat, 4-door, 2600 cc, 1932 Buick Wildcat, 4-door, 2600 cc, 1932 Buick Wildcat, 4-door, 2600 cc.

**836 Buick**  
 1995 Buick Wildcat, 4-door, 2600 cc, 1995 Buick Wildcat, 4-door, 2600 cc, 1995 Buick Wildcat, 4-door, 2600 cc.

**838 Cadillac**  
 1995 Cadillac Deville, 4-door, 4.9L V6, 1995 Cadillac Deville, 4-door, 4.9L V6, 1995 Cadillac Deville, 4-door, 4.9L V6.

**840 Chevrolet**  
 1995 Chevrolet Cavalier, 4-door, 1.6L I4, 1995 Chevrolet Cavalier, 4-door, 1.6L I4, 1995 Chevrolet Cavalier, 4-door, 1.6L I4.

**842 Chrysler**  
 1995 Chrysler Conquest, 4-door, 2.0L I4, 1995 Chrysler Conquest, 4-door, 2.0L I4, 1995 Chrysler Conquest, 4-door, 2.0L I4.

**842 Chrysler**  
 1995 Chrysler Conquest, 4-door, 2.0L I4, 1995 Chrysler Conquest, 4-door, 2.0L I4, 1995 Chrysler Conquest, 4-door, 2.0L I4.

# SPECTACULAR LEASES!

**'96 NEON HIGHLINE SEDAN** **'96 STRATUS** **'96 DAKOTA CLUB CAB 4x2 SLT**

**'96 RAM 1500 4x4 CLUB CAB** **'96 DODGE AVENGER** **'96 DODGE INTREPID SEDAN**

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 1/2 Miles W. of I-275 • PLYMOUTH (313) 451-2110

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# ONLY AT SNETHKAMP JEEP

## 1997 JEEP WRANGLER

**YOU SAW IT AT THE AUTO SHOW... NOW ORDER YOURS TODAY!**

**YOU'VE GOTTA SEE AND EXPERIENCE IT! PRICE STARTS AT ONLY \$12,985\***

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**\$159\*** **\$13,995\*** **\$189\*** **\$16,497\***

**24 MONTHS SALE PRICE** **24 MONTHS SALE PRICE**

# GORDON CHEVROLET

**TOUGH TRUCKS! NICE PRICES!**

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**1996 BLAZER 4X4 TWO DOOR** **1995 TRACKER CONVERTIBLE**

**Gordon Chevrolet**  
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**Now you can purchase or lease a quality used vehicle from**

**1995 EXPLORER 4x4 XLT** **1995 F150 SUPER CAB XLT**

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# SUPER BUYS

**On Our Full Line of Gently Used Vehicles**

**All Cars Clearly Priced ALL THE TIME!**

**Most Cars Carry 3 Month/3,000 Mile Limited Warranty**

**'94 CHEVY 1500 STEPSIDE 2-71 4x4** **'96 CHEVY LESABON CONVERTIBLE**

**'94 JEEP GRAND CHEROKEE LIMITED** **'96 DODGE AVENGER**

**'96 DODGE RAM 1500 SLT CLUB CAB 4x4** **'96 JEEP CHEROKEE SPORT 4x4**

**'96 GMC SAFARI 4.3 V8** **'96 DODGE RAM 2500 SLT LARAMIE 4x4**

**'94 GEO PRIZM** **'93 CHEVY SILVERADO**

**'94 GEO PRIZM** **'93 CHEVY SILVERADO**

# Big Savings

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**All Cars Clearly Priced ALL THE TIME!**

**Most Cars Carry 3 Month/3,000 Mile Limited Warranty**

**'92 GRAND AM** **'94 FORD ESCORT LX** **'93-95 WRANGLERS** **'93 DODGE RAM VAN**

**'91 ACCORD LX** **'93 PRELUDE 91** **'94 FORD EDOR BAUER LIMITED** **'92 SUBARU LEGACY**

**'92 GRAND AM** **'94 FORD ESCORT LX** **'93-95 WRANGLERS** **'93 DODGE RAM VAN**

**'91 ACCORD LX** **'93 PRELUDE 91** **'94 FORD EDOR BAUER LIMITED** **'92 SUBARU LEGACY**

# TO OUR VALUED CUSTOMERS...

**The True Value of one price selling to our customers is measured both by low prices and high satisfaction. For this program to have maximum value to our customers, our prices must constantly be at the low end of the market. We continuously monitor pricing in this area in order to stay a step ahead of our competition.**

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# AUTOMOTIVE

**842 Chrysler**  
TOWN & COUNTRY Minivan with dual air, 150 hp, 100,000 miles, 3.0 liter, 1995, \$13,995. Call 313-581-3171.

**844 Dodge**  
NEON 1995 4 door Sport 59,000 miles, 1.6 liter, 1995, \$4,995. Call 313-581-3171.

**846 Eagle**  
PREMIER 1988 61000 miles, 4 door, 1.8 liter, 1988, \$1,500. Call 313-581-3171.

**848 Ford**  
CROWN VICTORIA 1988 V8, 4 door, 160,000 miles, 1988, \$1,500. Call 313-581-3171.

**848 Ford**  
ESCORT 1988 LX, 4 door, 100,000 miles, 1988, \$1,500. Call 313-581-3171.

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ESCORT 1988 LX, 4 door, 100,000 miles, 1988, \$1,500. Call 313-581-3171.

**850 Geo**  
PRISM 1990 GSI, 4 door, 100,000 miles, 1990, \$1,500. Call 313-581-3171.

**856 Lincoln**  
CONTINENTAL 1984, 4 door, 100,000 miles, 1984, \$1,500. Call 313-581-3171.

**860 Mercury**  
SABLE 1989 LS, 4 door, 100,000 miles, 1989, \$1,500. Call 313-581-3171.

**866 Plymouth**  
DASH 1987 4 door, 100,000 miles, 1987, \$1,500. Call 313-581-3171.

**868 Pontiac**  
GRAND AM 1992 V6, 4 door, 100,000 miles, 1992, \$1,500. Call 313-581-3171.

**872 Toyota**  
CAMRY 1990 5 speed, 100,000 miles, 1990, \$1,500. Call 313-581-3171.

**878 Acura**  
Acura Integra, 1990, 100,000 miles, 1990, \$1,500. Call 313-581-3171.

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## HINES PARK LINCOLN-MERCURY



**KEN BRYSON**  
Sales Consultant

HINES PARK LINCOLN-MERCURY is pleased to announce a new arrival to our Sales Staff. The Management here at Hines Park feels very fortunate to have the type of reputation it takes to attract and hire a Sales Professional as highly qualified as Ken Bryson.

Ken has been selling automobiles in the Plymouth area for the last five years, and had made many friends in the process. We would like all of you to know that Ken is still here in Plymouth, and looking forward to a long future here at Hines Park selling pre-owned and new vehicles.

**848 Ford**  
ESCORT 1988 LX, 4 door, 100,000 miles, 1988, \$1,500. Call 313-581-3171.

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**850 Geo**  
PRISM 1990 GSI, 4 door, 100,000 miles, 1990, \$1,500. Call 313-581-3171.

**856 Lincoln**  
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## HINES PARK LINCOLN-MERCURY

Please look Ken up in our Used Car building or call him at (313) 453-2424 ext. 1275

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Tue.....8:30-9:00  
Wed.....8:30-9:00  
Thurs.....8:30-9:00  
Fri.....8:30-9:00

**848 Ford**  
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**New 1996 GOLF GL Edition**  
LEASE \$199\* mo. 48 month lease \$450 acquisition fee

**New 1996 JETTA GL Edition**  
LEASE \$219\* mo. 48 month lease \$450 acquisition fee

WE'RE NOT LOOKING FOR BUYERS... WE'RE LOOKING FOR DRIVERS

## MAKE THE MOVE NOW!!

THERE'S NO BETTER TIME TO BUY

IF YOU'RE THINKING ABOUT MOVING FROM YOUR CURRENT RESIDENCE TO THE HOUSE OF YOUR DREAMS OR FROM AN APARTMENT TO A STARTER HOME, THIS IS THE TIME TO DO IT.

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**1996 BRONCO XLT SPORT**  
LEASE \$250 PER MO. \$245

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LEASE \$179 PER MO. \$174

## 1996 TAUROS

205 Pkg., power windows & locks, cruise tilt, cassette. Aluminum Wheels. WAS \$20,590

**YOU PAY \$16,995\***

**24 MO. LEASE \$250 PER MO. \$245**

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**YOU PAY \$13,310\***

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**YOU PAY \$15,325\***

**24 MO. LEASE \$250 PER MO. \$245**

## 1995 ESCORT 3 DR. SPORT

**YOU PAY \$915\***

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**95 PROBE GT** \$13,983\*

**95 ASPIRE** \$6,995\*

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**95 TAURUS LX** \$18,794\*

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24 Month Lease

**1996 MONTE CARLO**  
Rear defogger, bucket seats, 3.1 V6, 4 speed automatic transmission, cruise, power windows/locks & truck, tilt, aluminum wheels, touring tires.

**'675 CASH or TRADE EQUITY DOWN-24,000 MILES**

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**'96 LUMINA SEDAN** \$209\*  
**'96 GEO PRIZM** \$199\*  
**'96 BLAZER LS 4x4** \$299\*  
**1996 GEO METRO** \$149\*

**Lou LaRiche**  
CHEVROLET. GEO.  
LOCAL 453-4600 METRO 961-4797  
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PLYMOUTH & HAGGERTY ROADS (ACROSS FROM UNISYS)

# ATCHINSON FORD

**1996 ASPIRE**  
1.3 liter, 4 cylinder engine, 5 speed manual transmission, defroster, AM/FM stereo and more. Stock # 2-2466  
24 Month Lease  
**NOW \$8695 - OR - \$199: \$199\*\***

**1996 ESCORT**  
1.9 liter, 4 cylinder engine, power steering, power brakes, air conditioning, cassette, defroster and more. Stock # 2419  
24 Month Lease  
**NOW \$10,824 - OR - \$249: \$249\*\***

**1996 CONTOUR GL**  
2.0 liter DOHC, 4 cylinder, automatic transmission, power steering, power brakes, air conditioning, cassette, defroster, power locks, console and more. Stock # 2264  
24 Month Lease  
**NOW \$13,992 - OR - \$259: \$259\*\***

**1996 MUSTANG**  
3.8 liter, V-6 engine, power steering, power brakes, air conditioning, defroster, cassette, cast aluminum wheels, and more. Stock # 2015  
24 Month Lease  
**NOW \$14,995 - OR - \$289: \$289\*\***

**1996 PROBE SE**  
2.0 liter, 4 cylinder, 5 speed manual transmission, power steering, power brakes, air conditioning, power windows/locks, aluminum wheels, spoiler and more. Stock # 2205  
24 Month Lease  
**NOW \$14,116 - OR - \$299: \$299\*\***

**1996 TAURUS GL**  
3.0 liter, V-6 engine, power steering, power brakes, air conditioning, speed control, floor mats and more. Stock # 2057  
24 Month Lease  
**NOW \$16,766 - OR - \$299: \$299\*\***

**1996 CROWN VICTORIA**  
4.6 liter, V-8 engine, automatic, overdrive transmission, power steering, power brakes, dual air bags, power windows/locks, speed control, defroster and more. Stock # 2112  
24 Month Lease  
**NOW \$18,523 - OR - \$399: \$399\*\***

**Super Savings Sale**  
Up To **\$2000** Factory Rebate  
- OR -  
As Low As **4.8%** APR Financing For 48 Months

**1996 FORD BRONCO 4x4**  
- 20 AVAILABLE -  
**\$2000** FACTORY REBATE  
**Over 500**  
Cars, Trucks & Vans in Stock!

**1996 RANGER XLT 4x2**  
2.3 liter engine, power steering, power brakes, cassette, chrome step bumper and more. Stock # 6269  
24 Month Lease  
**NOW \$10,379 - OR - \$169: \$169\*\***

**1996 F SERIES**  
4.9 liter, 6 cylinder engine, power steering, power brakes, AM/FM stereo, speed control, wheel, step bumper and more. Stock # 6587  
24 Month Lease  
**NOW \$14,795 - OR - \$279: \$279\*\***

**1995 AEROSTAR XLT**  
3.0 liter, V-6 engine, automatic, overdrive transmission, power steering, power brakes, air conditioning, cassette and more. Stock # 4168  
**NOW \$15,737\*\***

**1996 WINDSTAR GL WAGON**  
3.0 liter, V-6 engine, automatic, overdrive transmission, power steering, power brakes, air, dual air bags, defroster, cruise, tilt. Stock # 6057  
24 Month Lease  
**NOW \$17,995 - OR - \$279: \$279\*\***

**1996 EXPLORER SPORT 4x4**  
4.0 liter, V-6 engine, auto, power steering & brakes, air, cassette, dual air bags, trailer tow package and more. Stock # 6484  
24 Month Lease  
**NOW \$21,996 - OR - \$349: \$349\*\***

**1996 E 150**  
5.0 liter, V-8 automatic, overdrive transmission, anti-lock brakes, air bags, quad captain chairs, molded running boards, rear seat bed and more. Stock # 6377  
24 Month Lease  
**NOW \$22,449 - OR - \$359: \$359\*\***

**1996 THUNDERBIRD**  
3.8 liter, V-6 engine, automatic overdrive transmission, cassette, keyless entry, power locks/windows & seat, speed control, tilt wheel and more. Stock # 2088  
24 Month Lease  
**NOW \$15,946 - OR - \$319: \$319\*\***

**FINAL CLOSEOUT ON ALL REMAINING 1995 MODELS!**

**Belleville/Canton**  
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Mon. & Thurs. 9-9 • Tues., Wed. & Fri. 9-6  
**OPEN SATURDAY 10AM-1PM**

**AWARD WINNING SERVICE DEPT.**  
DAILY RENTAL CARS AVAILABLE

**1997 F-150 NOW AVAILABLE!**

**A-X-Z-B PLAN HEADQUARTERS**

## CRESTWOOD DODGE FEBRUARY SAVINGS SPECTACULAR!

**NEW 1996 DODGE STRATUS**

**Loaded with Equipment**

- Air Conditioning
- Power Windows
- Power Locks
- Power Mirrors
- Tilt Wheel
- Dual Air Bags
- AM/FM Cassette
- Full Size Spare
- And Much More!

Stock #36048

**\$999** down

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